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1.0 Procurement Policy

In accordance with the policies authorized by the Board of Trust of Vanderbilt University and the Chancellor, all purchases, irrespective of sources of funds, will be governed by the following policy:

It shall be the procurement policy of the university to obtain all supplies, equipment and services at the lowest cost to the university that meet or exceed the customer’s specifications for performance, quality and availability at the time of purchase. In conforming to this policy, the capability, capacity and historical performance of the supplier will be considered and weighed in the decision process. Sourcing decisions will also be tempered by supplier diversity and environmental impact considerations. Competitive bids will be solicited whenever possible and practical and in compliance with all applicable federal regulations and university policies.

1.1 Procurement Mission and Objectives

The responsibility for the purchase of all products, supplies, furniture, equipment, vehicles and services at Vanderbilt University is divided between two organizations: Procurement Services and Medical Supply Sourcing. Although reporting to different organizations and assigned different responsibilities, all core systems, methods, policies and procedures remain common. For the purposes of this policy and procedures manual, the term “Procurement” will include both Procurement Services (university central) and Medical Supply Sourcing (Vanderbilt University Medical Center and Clinics) unless specifically noted otherwise.

Procurement is responsible for overseeing the commercial relationships between Vanderbilt University and its suppliers and insuring that all aspects of our relationships are held to the highest ethical and professional standards. Our suppliers contribute significantly to the ongoing success of Vanderbilt University and Procurement in turn actively supports our suppliers and helps them achieve their objectives. The Supplier Diversity program, which promotes commerce with small, disadvantaged and diversity owned businesses, is one example of this support.

Procurement’s mission is to cooperatively develop and execute sourcing strategies with Vanderbilt University departments for products and services that meet or exceed university requirements, and to perform these services to the highest ethical and professional standards. Procurement Services:

- Provides leadership through contract negotiation, supplier management and efficient transaction processing using modern eCommerce purchasing technologies
- Promotes small, disadvantaged and minority-owned businesses through the Small Business and Diversity Supplier program
- Supports the university’s commitment to environmental responsibility
- Supports the university’s commitment to outreach to the local business community
- Assists departments involved in federal contracts and grants in maintaining compliance to all applicable regulations
- Assists departments in maintaining compliance to all university policies regarding contracting and purchasing.
1.2 Authority For Procurement

Procurement Services is a department in the Division of Administration and reports to the Vice Chancellor of Administration. The Vice Chancellor for Finance and Chief Financial Officer (CFO) of the university has delegated specific responsibilities for the administration of procurement policies and procedures to the Director of Procurement Services.

The authority to make purchases from allocated departmental budgets for services or materials is delegated to Procurement Services by the signature of the departmental administrator on the Purchase Requisition. Approval to spend budgeted funds may be subject to prior approval of Contract and Grant Accounting or Finance. Purchases on restricted center numbers must be authorized by the Principal Investigator and reviewed and approved by Finance (VUMC) or Contract and Grant Accounting (university central) before being processed by Procurement Services.

http://www.vanderbilt.edu/procurement/

Medical Supply Sourcing is a department of the Medical Supply Chain organization which reports to the Chief Supply Chain Officer for the Vanderbilt University Medical Center. The Vice Chancellor for Finance and Chief Financial Officer (CFO) has delegated specific authority to Medical Supply Sourcing for the administration of procurement policies and procedures related to the purchase of clinical patient supplies, clinical patient services and medical equipment for the Clinical Enterprise.

Since these purchasing responsibilities are centralized in Medical Supply Sourcing, departments should not be independently negotiating or signing supplier contracts without consulting Medical Supply Sourcing.

The authority to make purchases from allotted departmental budgets for services or products is delegated to Medical Supply Sourcing by the signature of the departmental administrator on the Purchase Requisition. Approval to spend budgeted funds may be subject to prior approval based on the scope of the purchase. All purchase requests are required to follow the established procedure for introduction of new products, technology or services established through the Medical Economics Outcome Committee (MEOC) when appropriate.

Procurement Services and Medical Supply Sourcing have the delegated authority and responsibility to:

- Manage the assessment and selection process for all Approved Suppliers
- Negotiate terms and conditions for supply contracts, service agreements and capital equipment
- Review, award and sign contracts for the purchase of products and services
- Review, award and sign equipment and vehicle leases
- Execute all purchase orders, regardless of format or process
- Conduct bids for general use products and services, as well as support department-specific sourcing projects
- Manage the ongoing business relationship with key suppliers

Medical Supply Chain website

1.3 Procurement Services Organization

Procurement Services

Procurement Services is the primary organization responsible for the purchase of all general supplies, furniture, equipment, vehicles and services for the university central campus and School of Medicine research laboratories.

All Vanderbilt University Medical Center non-clinical product and service contracts, general maintenance, repair and operations supplies (MRO) and facility maintenance service contracts are also managed by Procurement Services. The following products and services are managed by Procurement Services:
• Capital Equipment purchases / leases and service contracts (non-clinical)
• Consultants, Contractors and Professional Services (non-construction related)
• Forms and Printing services
• Furniture and interior design services
• Information Technology hardware and software
• Research laboratory equipment and services
• Research laboratory supplies
• Logistics services
• Maintenance / Repair / Operations (MRO) supplies and services
• Office supplies
• Office equipment (copiers, fax machines, printers)
• Telecommunications products and services
• Travel services and university event contracts
• Vehicles and transportation services
• Waste management, recycling services

Procurement Services office
110 21st Avenue South
Suite 1110, Baker Building
Nashville, TN 37203-2406
Phone: 615.875-3776 (EPRO)
Fax: 615.343.6468

Procurement Services organization chart and contact list is at: Procurement Contacts List

Procurement Sourcing Personnel Assignments
Both Procurement Services and Medical Supply Sourcing departments use the same structure for managing contracts, commodities, suppliers and purchase order processing. There are three distinct personnel assignment classifications:

• **Sourcing Officers** – Sourcing Officers are responsible for managing all Requests for Proposal (RFP) projects, contract negotiations and key supplier contracts. They work closely with the Purchasing Agents to insure suppliers comply with our policies, procedures and contracts. Sourcing Officers also have delegated authority to sign contracts within specific limits.

• **Purchasing Agents** – Purchasing Agents are assigned by commodity or to specific groups of departments. Agents process all purchase order requisitions and manage all delivery, quality and price issues with suppliers. Agents also negotiate prices, terms and conditions with non-contract suppliers for spot purchases and assist departments in finding suppliers for non-contract purchases. Agents have delegated authority to sign purchase orders within specific limits.

• **Purchasing Assistants** – These Procurement team members perform a vast array of tasks PO invoice discrepancy analysis and reconciliation, vehicle licenses and records, new supplier record set up.

Website
The Procurement Services website contains comprehensive information about Procurement Services operations including approved suppliers, contract programs, organizational structure, Procurement personnel contact information, commodity support assignments and information for suppliers. The website address is: [http://www.vanderbilt.edu/procurement/](http://www.vanderbilt.edu/procurement/)

Medical Supply Sourcing
The Medical Supply Sourcing department is a functional organization reporting to the Chief Supply Chain Officer for Vanderbilt University Medical Center. Medical Supply Sourcing purchases all clinical patient supplies, medical and surgical supplies, clinical capital equipment and all related clinical services for Vanderbilt University Medical Center and clinics. The following products and services are managed by Medical Supply Sourcing:

- Ambulance services
- Clinical patient supplies
- Clinical gases
- Clinical distribution services
- Clinical capital equipment purchases / leases & equipment services
- Clinical engineering services
- Environmental services
- GPO contract management
- Hospital nutrition, cafeteria and retail services
- Laser services
- Life Flight operations support
- Linen services
- Medical & bio-hazardous waste
- Medical & surgical supplies
- Medical laboratory supplies
- Transcription services

The Supplier Liaison Office reports to Medical Supply Sourcing and resides in the Medical Supply Sourcing office located in The Vanderbilt Clinic (TVC-706).

Although the Medical Supply Chain is a functional organization within VUMC, all core systems, methods, policies and procedures are common between Medical Supply Sourcing and Procurement Services. These common systems and methods include eProcurement, the Pcard program and invoice processing by Disbursement Services.

**Medical Supply Sourcing office**

Vanderbilt University Medical Center  
B706B TVC  
Nashville, TN 37232-5672  
Phone: 615.322.5654  
Fax: 615.343.4405

**Website**

The Medical Supply Sourcing website address is organization and contact list is at: [Medical Supply Chain](#)

**1.4 Procurement Functions**

While the services performed by Procurement vary according to the individual needs of the university departments, the following is a partial list of services and responsibilities assigned to Procurement:

- Review, process and issue Purchase Orders (PO)
- Prepare and issue PO change orders
- Prepare and issue Requests For Proposals (RFP)
- Determine optimal ordering method to meet requirements at lowest possible cost
- Analyze quotations and proposals
- Evaluate and select suppliers
- Evaluate performance of suppliers and related competencies / training requirements
- Manage general use supplier programs for the entire university (office supplies, etc.)
• Negotiate and review contracts
• Terminate contracts
• Maintain VandyConTracs contract management system
• Participate in development of customer project specifications and standards
• Negotiate and execute equipment leases and rentals for the University Central and School of Medicine
• Conduct training sessions for Procurement programs and systems
• Identify cost reduction opportunities including:
  o off-contract spending
  o tier maximization
  o product and process standardization
• Conduct market trend studies
• Conduct price/cost analyses
• Participate in shared/group purchasing and manage GPO relationships
• Schedule purchases and deliveries
• Determine modes of transportation and carriers
• Negotiate adjustments with suppliers
• Administer PeopleSoft APPO system
• Administer eProcurement system
• Assist in audits and reviews
• Represent Vanderbilt University at trade shows and educational procurement conferences

1.5 Issuing Office for Vanderbilt University

Procurement Services / Medical Supply Sourcing shall be the point of origin at Vanderbilt University for all information pertaining to on-going and future general purchasing contracts, processes and policies. Procurement Services / Medical Supply Sourcing should issue all Requests for Proposals, contract documents, purchase orders and purchase order changes, and correspondence relating to any of the above documents or projects. This policy is designed to accomplish several goals:

• The RFP documents will be uniform in their organization and content, complete with terms and conditions of the solicitation to which suppliers must agree before returning their offers.
• The use of a standardized RFP process improves the quality of supplier proposals received and makes the evaluation process more competitive and comprehensive.
• Procurement Services is the centralized clearinghouse for responding to supplier and public questions, inquiries regarding specific projects or general questions concerning procurement activities at the university. Medical Supply Sourcing performs this same function for VUMC clinical purchases.
• Campus Planning & Construction and VUMC Space & Facilities Planning have special delegated authority to negotiate and manage all contracts with architects, construction contractors and consulting engineers. Both departments also issue purchase orders for capital construction projects.

2.0 University Policies and Business Ethics

2.1 Delegation of Authorization Policy (Contract approval & signatures)
The Delegation of Authority Policy outlines who may approve and sign contracts, legally binding agreements, business ventures and other agreements with external parties that obligate the university (including memoranda of understanding). Unless specifically named in the policy, department staff does not have the authority to enter into and sign contracts with suppliers.

The policy is comprised of three sections: The narrative serves as an introduction to the policy and offers guidance on how to use it. Exhibit 1 contains specific items requiring the approval of the Board of Trust. Exhibit 2 reflects the Chancellor's delegation of specific approval and signature authority for contracts and agreements. Those to whom the Chancellor has delegated specific authority are permitted to further delegate authority to others (referred to as "sub-delegates").

How to use this policy:
To determine who may sign a contract or agreement, first locate which section and/or sub-section in the policy best describes the agreement. Each section contains a list of approvers and a signer. Before the contract or agreement may be executed, all approvals must be granted in writing. With the appropriate approvals, the authorized signer may execute the agreement.

This policy is located at: Delegation of Authority Policy

The Delegation of Authority Sub-Delegations document identifies those to whom the Chancellor’s delegates have sub-delegated authority for approval and signature on various types of contracts and agreements

Delegation of Authority Sub-Delegations Matrix

NOTE: Contract signature authority is not the same as requisition signature authority.
Departments have delegated authority to commit budget dollars for specific centers. The Privilege Management System Signature Authority lists individual's spending limits by center.

Privilege Management
See Section 5.0 Contracting Process for information on how to route contracts for review or request assistance in drafting contracts.

2.2 Confidentiality Policy and Public Relations

Procurement Services maintains regular contact with many individuals and companies seeking to initiate or expand business relations with the university. University employees who come in contact with supplier representatives should be constantly aware of Vanderbilt’s image and reputation with the supplier community and always act in a manner that is fair, courteous and consistent with university policy.

Vanderbilt University is committed to fair and ethical business practices that encourages competition and enhances our supplier relationships. The university’s compliance policy establishes our obligation to maintain the confidentiality of all materials pertaining to our business relationships.

A cornerstone of this policy is maintaining the confidentiality of all supplier proposals, quotations, prices, contracts and other proprietary materials by all Vanderbilt University employees. Confidential materials are not to be disclosed in any way to other suppliers, outside organizations or to any unauthorized persons, nor as a private university, are we in anyway obligated to do so. Disclosure of confidential materials is not only professionally unethical and damaging to Vanderbilt's negotiations with suppliers, it also exposes Vanderbilt to possible legal action. If you have questions about any request to provide information concerning Vanderbilt contracts, pricing,
supplier proposals or other internal information, please contact Procurement Services, Medical Supply Sourcing or the General Counsel’s office for guidance.

http://vanderbilt.edu/compliance/includes/COIPolicy82412.docx

2.3 False Claims Act Policy

Notice Regarding Compliance with False Claims Acts

Vanderbilt requires all of its employees and contractors/suppliers to report any known or suspected violation of the Federal False Claims Act or the Tennessee False Claims Act (collectively referred to as the "FCA").

A person violates the FCA by: \textit{knowingly submitting, or causing another to submit, false claims for payment of government funds.}

For example, submitting a claim to Medicare for payment for services that were not rendered is a violation of the FCA.

Any company doing business with Vanderbilt that becomes aware of, or has reason to believe that, a FCA violation has occurred at Vanderbilt is expected to report this information to the Vanderbilt University Medical Center Compliance Office by calling 615-343-2777 or using the confidential Help Line at 615-343-0135. Known or suspected violations of the FCA may also be reported directly to the federal government. Vanderbilt prohibits retaliation for good faith reports of suspected violations of the FCA and will take no adverse action against any person or company for making such reports.

False Claims Act

2.4 Ethics

The following Code of Ethics has been formulated by the National Association of Educational Purchasers (NAEP) and is practiced by Procurement Services:

- Give first consideration to the objectives and policies of my institution.
- Strive to obtain the maximum value for each dollar of expenditure.
- Decline promotional gifts of more than nominal value in compliance with university policy.
- Grant all competitive suppliers equal consideration insofar as state or federal statute and institutional policy permit.
- Conduct business with potential suppliers in an atmosphere of good faith, devoid of intentional misrepresentation.
- Demand honesty in sales representation whether offered through the medium of a verbal or written statement, an advertisement, or a sample of the product.
- Receive consent of originator of proprietary ideas and designs before using them for competitive purchasing purposes.
- Make every reasonable effort to negotiate an equitable and mutually agreeable settlement of any controversy with a supplier; and/or be willing to submit any major controversies to arbitration or other third party review, insofar as the established policies of my institution permit.
- Accord a prompt and courteous reception insofar as conditions permit to all who call on legitimate business missions.
- Cooperate with trade, industrial and professional associations, and with governmental and private agencies for the purposes of promoting and developing sound business methods.
- Foster fair, ethical and legal trade practices.
- Counsel and co-operate with NAEP members and promote a spirit of unity and a keen interest in professional growth among them.
2.5 Conflicts of Interest

Vanderbilt as a general rule does not enter into purchasing contracts with students, faculty, staff, or members of their immediate families. The university’s Conflict of Interest Policy Article II, Section B Business Relationships, governs the conduct of staff relative to business relationships.

http://vanderbilt.edu/compliance/includes/COIPolicy82412.docx

2.6 Gifts and Gratuities

The university’s Conflict of Interest Policy addresses Gifts and Gratuities in Article II, Section C for the university and Vanderbilt University Medical Center.

Gifts from the Health Care Industry - NO GIFTS, of any amount, may be accepted by individuals from suppliers of pharmaceuticals, medical equipment and devices, or medical service suppliers (hereafter referred to as the Health Care Industry) or their agents. This includes, but is not limited to, companies currently engaged in or proposing to do business with Vanderbilt, a list of which is provided here: http://vanderbilt.edu/compliance/vendors.php

2.7 Personal Purchases

Because of the tax-exempt status of Vanderbilt University, Procurement Services cannot issue purchase orders for personal purchases.

Suppliers are under no obligation to offer discounts to university employees. If they choose to do so their offer does not obligate the university to do business with them in the future.

University employees should refrain from having personal packages shipped to their business address as it places unnecessary burdens on receiving personnel.

The Human Resources department manages a separate program offering discounts to employees as a benefit program of the university. Procurement Services has no involvement in the formulation of those discounts nor is the university to be considered a party to any transactions resulting from the offer of such discounts. Those transactions of a personal nature are taxable.

3.0 Purchasing Processes

3.1 Purchasing Methods Matrix

The purchase of products and services at Vanderbilt University is accomplished through a variety of different procedures. These procedures are designed to address the great differences in complexity, value, risk and transaction volumes associated with our purchases. The advent of the internet and electronic commerce technologies makes it possible for our departments to shop and order their most commonly purchased products and services online, greatly reducing the entire process cycle time. The introduction of the Procurement Card (Pcard) has made purchasing from retailers and local suppliers more efficient. The list below describes the current purchasing methods:

1. **eProcurement** – eProcurement is a fully capable electronic web application for purchasing goods and services. eProcurement allows shoppers to browse online catalogs, add items to a shopping cart and submit the requisition electronically. Orders
may also be created manually for complex purchases of capital equipment and professional services. Completed requisitions are routed for review or approval via electronic workflow using Privilege Management. Requisitions to select suppliers included in the hosted "eCatalog" or supplier "punch out" web sites will automatically generate purchase orders and transmits them to the suppliers. All other approved eProcurement requisitions are routed to purchasing agents for Procurement review and processing into purchase orders.

2. eProcurement completely replaced the paper-based requisition process in May 2014.

3. **PMM (Pathways Material Management) Purchase Orders** – Clinical enterprise ERP system used to order inventoried medical / surgical supplies

4. **Procurement Card (Pcard)** – University credit card to be used for low-dollar, discretionary transactions with local retailers, internet companies and travel related services. Pcards cannot be used to purchase medical / surgical supplies.

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<th>Comments</th>
<th>Purchase Order Number Formats</th>
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<tr>
<td>eProcurement</td>
<td>All general supplies, services, capital equipment products, supplies and services</td>
<td>Approved suppliers in eProcurement system. No order size limit.</td>
<td>Online primary method for ordering most supplies, products and services</td>
<td>10 digit PO number 50ZZXXXXXX “ZZ” is the fiscal year</td>
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<tr>
<td>Purchase Card (Pcard)</td>
<td>Non-contract, local and retail spending; travel</td>
<td>Spending limits vary by department and card holder</td>
<td>Replacing SPO program</td>
<td>None</td>
</tr>
<tr>
<td>PMM Orders</td>
<td>Purchase orders for clinical supplies</td>
<td>Limits are determined by VUMC policies</td>
<td>Only used for inventoried clinical supplies</td>
<td>7 digit PO number 6XXXXXX</td>
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### 3.2 eProcurement

eProcurement is Vanderbilt’s primary electronic shopping and purchasing system that enables the online creation and submission of requisitions. Products are selected from either a hosted online catalog ("eCatalog") or by shopping directly from a supplier’s Vanderbilt-specific web site. Requisitions may also be created by manually entering product and other order information into the web-based requisition form. Over 10,000 approved suppliers are available in eProcurement. Based on the center number(s) used and dollar amount on the requisition, eProcurement automatically routes the electronic requisition to the appropriate department administrator for approval, central approvals (if applicable) and Procurement Services for review and approval. Approved purchase orders are then transmitted to the supplier via electronic cXML format or efax.

eProcurement cannot be used to purchase restricted materials, clinical supplies or purchase from suppliers not listed as authorized for eProcurement.

More detailed information on eProcurement and how to get access and training is available at: eProcurement

### 3.3 eRequisitions and Purchase Orders
**Purchase Requisitions** eProcurement uses seven (7) distinct requisition types to submit electronic requisitions to Procurement Services or Medical Supply Sourcing to purchase the supplies, equipment or services desired. In addition to descriptions of the needed items or services, each electronic requisition contains supplier information, delivery requirements and locations, budget charge account and centers, and approval signatures required by Procurement to create and issue a Purchase Order to the supplier. *Departments are required to attach copies of all relevant supplier documents such as quotes, proposals or contracts to requisitions to be submitted*, excluding requisitions to “punch-out” suppliers or requisitions supported by established formal contracts. Examples of supplier documents include: quotes, proposals, contracts, supporting literature, specification sheets, emails, etc.

<table>
<thead>
<tr>
<th>Requisition Type</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>General</td>
<td>For most one-time purchases of products, trade services, equipment repairs and short-term equipment rentals.</td>
</tr>
<tr>
<td>Blanket Order</td>
<td>For recurring purchases of goods or non-professional services with a maximum duration of one year and a maximum dollar amount. Blanket purchase orders are appropriate for suppliers who do not offer an online or hosted catalog of products.</td>
</tr>
<tr>
<td>Capital</td>
<td>For capital equipment purchases only. If the equipment is leased, please select Lease. Capital equipment purchases may be subject to additional reviews and approval by Finance.</td>
</tr>
<tr>
<td>Professional Services</td>
<td>All professional services including consultants. Professional services generally involve the purchase of intellectual property or expertise. Use General for all trade services.</td>
</tr>
<tr>
<td>Lease</td>
<td>Leases of equipment, vehicles and real estate.</td>
</tr>
<tr>
<td>Service / Maintenance</td>
<td>Equipment maintenance programs and software service agreements only. Use General for one-time equipment repairs.</td>
</tr>
<tr>
<td>Subcontract</td>
<td>Only used for Federal sub-contract purchase orders (Limited use).</td>
</tr>
</tbody>
</table>

eProcurement FAQs, materials and online training modules – The Learning Exchange:
- [https://finance.vanderbilt.edu/procurement/eprocurement/](https://finance.vanderbilt.edu/procurement/eprocurement/)
- [https://dof.mc.vanderbilt.edu/ft/Pages/pub/eproctraining.aspx](https://dof.mc.vanderbilt.edu/ft/Pages/pub/eproctraining.aspx)

**A Purchase Order** is a contractual document once sent to and accepted by a supplier, binds the performance of both parties to the transaction. Only Procurement Services and Medical Supply Sourcing have the authority to issue Purchase Orders for the university. Purchase Orders created from eProcurement requisitions are processed using the PeopleSoft APPO system.
**Purchase Order Numbers** – PO Numbers are 10 digit numbers beginning with “5” “50ZZXXXXXX” where “ZZ” represents the last two digits of Vanderbilt’s Fiscal Year (Fiscal Year is 7/1-6/30) and “X” represents sequential numbers. PO Numbers are used for all eProcurement orders.

Once a Purchase Order has been approved, it is transmitted either by secure electronic means or by fax to the supplier. Only Procurement is authorized to assign a Purchase Order number to a requisition.

**IMPORTANT:** An eProcurement Requisition is NOT a Purchase Order. A Requisition does not have any legal authority and it cannot be used by departments to place orders to suppliers. The Requisition Number is NOT the same as a Purchase Order Number. The Requisition Number is for internal document tracking purposes only.

Supplier invoices received for orders placed with a Requisition and referencing the Requisition Number will not be paid by Disbursement Services and will be rejected back to the supplier. A Purchase Order must be issued against the approved Requisition by Procurement Services or Medical Supply Sourcing.

### 3.4 PMM Purchase Orders

PMM (Pathways Materials Management) is the primary purchasing system used by clinical enterprise departments to order medical / surgical supplies and other inventoried consumable products. PMM is used for all purchasing activity either by an authorized user in the department or on behalf of the department by the Medical Supply Sourcing. Authorization for using PMM must be obtained from the Manager of Information Systems for Medical Supply Chain.

PMM Purchase Order Numbers are 7 digit numbers starting with “6” “6XXXXXX” with X representing sequential numbers.

Effective November 2014, PPM orders begin with “7” with 7 digit numerical value or a 7 character value starting with “7” followed by 3 alpha characters followed by digits.

Any purchase order created in PMM for the procurement of bone, tissue or implants will have the 7 digit or 9 digit number followed by the appropriate suffix: bon/tis/imp.

### 3.5 Purchase Credit Card (Pcard)

The Procurement Card (Pcard) is an institutional credit card designed to give controlled buying power directly to the departments for low dollar purchases from retailers, local or online merchants or non-contract suppliers where the use of a purchase order is difficult to use due to time, proximity or the seller’s established transaction policy. Departments should however use eProcurement to purchase from contract suppliers whenever possible.

U.S. Bank MasterCard is the provider of the Vanderbilt University Procurement Card. MasterCard is readily accepted by most suppliers and retailers and is a convenient purchase and payment tool for low dollar purchases. The Pcard program is administered by Disbursement Services.

Under no circumstances should a Pcard be used to purchase medical / surgical supplies. Exceptions to this policy must be approved by the Chief Executive Officer of the medical facility and confirmed in writing.

Pcards are issued in the employee’s name. **However, under no circumstances should a Pcard be used for personal purchases.**

More detailed information on the Pcard program and how to get access and training is available at: [https://finance.vanderbilt.edu/payment-cards/](https://finance.vanderbilt.edu/payment-cards/)
3.6 Purchase Order Changes

Requests for cancellation or modification of Purchase Orders must be submitted to Procurement Services via email by an authorized department representative stating the reason for the change, as well as, referring to the Purchase Order number and the supplier involved. This policy particularly applies to those circumstances where increase in the dollar amount of the order is required. Written approval for increases in PO amounts must be from an authorized individual who has sufficient spending authority for the Account and Center number(s) of the Purchase Order as confirmed by the Privilege Management System. No changes to the Purchase Order amounts will be made without this documentation, except when the amount of the change falls within the limited range of adjustment delegated to the Purchasing Agents. If requested from the Supplier, a revised Purchase Order will be issued to confirm the authorized changes.

3.7 Acknowledgements

Purchase Orders that are issued without a prior supplier quotation are contingent upon the acknowledgment and acceptance of the supplier. This is accomplished either by written acknowledgment of acceptance and projected shipping dates or shipment of the order. This acknowledgment constitutes a legal contract between the two parties and confirms the supplier's acceptance of the Purchase Order terms and conditions. For eProcurement suppliers using B2B processes, email acknowledgements are sent to the customer automatically.

When delivery dates and/or exact product shipments are critical to the successful conclusion of any projects, confirmation of Purchase Order requirements should always be requested from the supplier. The acknowledgment/confirmation should be filed with the purchase order for reference.

3.8 Purchase Order Terms and Conditions

All Vanderbilt Purchase Orders including eProcurement orders have standard terms and conditions that are designed to protect Vanderbilt’s legal rights in transactions with suppliers. These terms and conditions are general in nature and should not be confused with the product or service specifications set forth in a Request For Proposal document. Suppliers are expected to adhere to both the contract specifications and the terms and conditions governing their work. Our current PO terms and conditions also include specific language requiring suppliers to comply with HIPAA requirements.

Standard terms and conditions include:

Payment Terms – Net 45 Days from the Invoice Date. Invoices are paid 45 days from the date they are issued by the supplier regardless of when they are received by Vanderbilt. Departments do not have the authority to change the payment terms or accept alternative supplier terms. All requests to change payment terms must be submitted to Procurement Services for review and approval.

Freight Terms – FOB ("Free On Board") Destination Prepaid and Add. These terms require the supplier to insure the safe transportation and delivery of shipments until they arrive at the Vanderbilt destination specified in the purchase order. Freight charges (if any) are paid by the supplier and added to our invoice as a separate line item. In the event of shipping damage or loss, the supplier is responsible for filing all claims with the shipping company and compensating Vanderbilt for any losses.

Only Procurement Services and Medical Supply Sourcing have the authority to change or waive any standard PO terms and conditions including payment terms. All standard purchase terms and conditions can be found at the Procurement Services website:
3.9 Insurance Requirements

Prior to commencement of any work or services on Vanderbilt University property, evidence of appropriate insurance coverage must be presented by the supplier. The limits of liability should be determined by exposure and not the size of the contract. The amounts and types of insurance required for most contracts are listed below:

A. Workers' compensation and employer liability insurance covering all of contractors' employees who are engaged in any work under contract.

B. Public liability and property damage insurance (construed as including contractor's protective and broad form insurance) that shall protect the contractor and any subcontractor performing work covered by the contract from claims for damages for personal injury, including death, as well as from operations under the contract, whether such operations be by the contractor or any subcontractor, or by anyone directly or indirectly employed by either of them. The limits shall be no less than $2,000,000 each incident, $4,000,000 aggregate and $1,000,000 property damage or $2,000,000 combined single limit.

C. Automobile bodily injury and property damage liability insurance when the services to be performed require the use of motor vehicles. Such insurance shall be secured from companies licensed to do business in the State of Tennessee. The limits shall be no less than $500,000 each incident, $1,000,000 aggregate bodily injury and $250,000 property damage.

D. Contractor shall furnish customer with documentation for proof of insurance evidencing this insurance coverage before work is commenced under the Contract. All certificates of insurance shall provide that the insurance company will give customer thirty (30) days written notice prior to cancellation or any change in the stated coverage of such insurance.

Questions regarding insurance requirements should be directed to the Risk and Insurance Management Department: Risk and Insurance Management

3.10 Sales Tax Exemptions and Vanderbilt classification numbers

As a not-for-profit institution, Vanderbilt University is entitled to claim exemption from most types of sales taxes. When purchasing from a new Tennessee supplier, it is important to provide them with our Tennessee Tax exempt number: TN 100142007.

Tax exempt forms for Tennessee: Tennessee Sales Tax Exempt Form

Other state sales tax exemption forms are located here: State Sales Tax Exemption Forms

The following are some of Vanderbilt's tax, account and institutional classification numbers:

- Federal Tax ID Number is 62-0476822
- Dun & Bradstreet ("Duns") number is 00-441-3456
- Federal Government CAGE (Commercial And Government Entity) number is 4B970
- NAICS (North American Industry Classification System) code: 622110 – General Medical and Surgical Hospitals and 611310 – Colleges, Universities and Professional Schools
- SIC Code: 8221 Colleges, Universities and Professional Schools
Privilege Management is a web application that combines People, Privileges and Resources (cost centers, home departments, etc.) to create Privilege Assignments, which are permissions that control access and authority within numerous Financial, HR, Procurement and other Vanderbilt business processes.

Centralized and Decentralized Administrators for Vanderbilt University and VUMC also use Privilege Management to control access to a variety of Business Objects universes. Additionally, anyone with one or more active privileges can use Privilege Management to view their own privileges, the privileges of others using Person Search, or use Resource Search to answer questions such as, "who can sign this form?" or "who can grant privileges on this Cost Center/Home Dept?"

Privilege Management assignments determine the approval levels and span of authority granted to eProcurement Creators, Reviewers and Approvers based on account and center and associated dollar limits.

4.1 Assignment of eProcurement Approval Limits

Procurement Services has created the following guidelines to assist departments in establishing reasonable and appropriate eProcurement approval limits and to define the responsibilities of eProcurement Departmental Reviewers and Approvers to insure all transactions are adequately reviewed and compliant with all relevant university policies.

eProcurement Privilege Definitions

- **eProcurement Creator** – The Creator initiates the requisition, attaches necessary documentation, and submits the requisition for approval.

- **eProcurement Departmental Reviewer** – The Reviewer is an optional privilege. A Reviewer is assigned to a requisition based on the dollar amount, federal center indicator, and fund type of the requisition. The Reviewer can agree or disagree with a requisition, add attachments, and add comments.

- **eProcurement Departmental Approver** – An Approver is assigned to a requisition based on the dollar amount, federal center indicator, and fund type of the requisition. If the Approver has sufficient dollar authority for the requisition, he/she can approve or reject a requisition, add attachments and add comments. If the dollar amount of the requisition is above the authority limit for the Approver, this status will be denoted by a letter "B" ("Bypassed") after the Approver's name in eProcurement. The Approver will however, be able to agree or disagree with the requisition, add attachments and comments.

- **eProcurement Viewer** – The Viewer is an optional privilege. A Viewer can search for and view requisitions within his or her purview. A Viewer can also add comments and attachments to a requisition once it is in Completed status.

- **eDog Viewer** – An eDog Viewer can search for and view requisitions within his or her purview. The eDog Viewer can also add comments and attachments to completed requisitions.

General Recommendations

- For higher level faculty and staff, assign the eProcurement Departmental Reviewer and eProcurement Departmental Approver privileges at the highest possible sum-to-center to avoid the person getting unnecessary e-mails. The person will still be able to search for the...
requisition and approve or review it, but will not be notified about actions needed on every unapproved requisition on the center.

- Remove privilege assignments on low level centers unless the person wishes to see all requisitions on the center in his/her work list.
- Remove unnecessary eProcurement Departmental Reviewers. If the person needs to be able to search for requisitions created by other users but performs no review prior to requisition approval, you can assign the eProcurement Viewer privilege instead.
- Make sure there are adequate backup approvers for times when the primary approver is out of the office or unavailable.
- To avoid problems with unexpected people being assigned as eProcurement Departmental Reviewers or eProcurement Departmental Approvers, assign privileges on only one tree structure. The tree structure can be determined by looking at the sum-to center name.
- Sum-to centers on the Waldo tree (structure 5) will generally have VUORG at the end of the name. **(Recommended for University Central)**
- Sum-to centers on the Fund Accounting tree (Structure 1 used for Financial Reporting) have no indicator.
- Patient Care Center sum-to centers will have PCC at the beginning of the name.
- Sum-to center on the Major Operating Division tree will have MajorOpDiv at the beginning of the center name.

**eProcurement Departmental Approver Dollar Limits**

eProcurement Approver dollar limits should be assigned based on the following factors:

- Position level
- Job description
- Assigned responsibilities
- Individual experience and accountability
- Type of transactions (e.g., general supplies, capital, professional services, etc.)
- Compliance with the Delegation of Authority Procurement sub-delegations listing for contracts

**Recommended Departmental Approver Limits**

<table>
<thead>
<tr>
<th>Position Type</th>
<th>Recommended dollar limits</th>
<th>Other recommended limits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative support</td>
<td>$500 - $1,000</td>
<td>General requisitions only. No capital, lease or professional services</td>
</tr>
<tr>
<td>Managers</td>
<td>$1,000 - $5,000</td>
<td>No capital or lease requisitions</td>
</tr>
<tr>
<td>Directors</td>
<td>$5,000 - $50,000</td>
<td>All requisition types</td>
</tr>
<tr>
<td>Executive</td>
<td>$50,000 - $500,000</td>
<td>General Officer Proxy Approver status to be documented and retained in the department</td>
</tr>
<tr>
<td>General Officers</td>
<td>In line with the Delegation of Authority Policy for contracts</td>
<td>eProcurement Approver limits may exceed Delegation Authority Policy limits for specific transactions approved by the Chancellor or Board of Trust.</td>
</tr>
</tbody>
</table>

In cases where Approver limits higher than the recommended limits are required, documentation of the business reason must be maintained in the department and should be available upon request for audit review.
Executives who have been designated proxy Approvers for General Officers on transactions over $500,000 must maintain documentation of the applicable General Officer’s delegation of approval authority to the proxy Approver, and this documentation should be available upon request for audit review. Documentation of applicable General Officer approval for each specific proxy transaction should also be attached to the eProcurement requisition. Emails, internal forms or project approvals are examples of appropriate transaction approval documentation.

4.2 eProcurement Approver responsibilities

eProcurement Approvers are responsible for reviewing all assigned eProcurement requisitions for compliance with Vanderbilt policies and procedures, as well as any applicable external agency requirements, e.g., legal and/or grant provisions. The Approver’s electronic approval of an eProcurement requisition is considered attestation or certification that:

- the transaction has a valid business purpose within the context of the cost center’s purpose, which for a sponsored research center, includes compliance with grant restrictions or other provisions (for additional information on sponsored research restrictions, please contact the Office of Contract and Grant Accounting or Department of Finance, Academic and Research Enterprise) as appropriate;
- the supporting documentation attached to the eProcurement requisition is sufficient for subsequent audit review, which includes compliance with tax reporting and withholding requirements such as reporting to the IRS of non-employee compensation;
- the account and center number used are appropriate for the transaction (For questions on account usage, please refer to the Narrative Chart of Accounts at https://finance.vanderbilt.edu/fis/ncoa/);
- the information provided is accurate to the best of his or her knowledge, including adequate disclosure of any potential conflicts of interest;
- eProcurement departmental Approvers are prohibited from authorizing transactions on their own behalf. Approvers also cannot be the sole authorization for transactions to, or on behalf of, persons to whom they have a subordinate relationship. For example, for a payment on behalf of a Dean, the Provost should approve the transaction, not a member of the Dean’s staff.

The following Finance policies apply to all eProcurement transactions:

Finance Policy 211 Responsibilities of Authorized Signers
Finance Policy 215 Center Responsible Persons

4.3 eProcurement Transaction Business Purpose

The “business purpose” of a transaction is the way in which a particular purchased good or service supports the university’s mission of education, research, and public service. The explanation of business purpose is an essential component of expenditure documentation and is required to ensure that the transaction approver has sufficient information to adequately meet their responsibilities as detailed in Finance Policies 211 and 215 (see links above).

All eProcurement requisitions regardless of dollar value or transaction type (e.g. General, etc.) must contain information that clearly explains the business purpose of the purchase. Routine items should typically require only a brief explanation. Higher value, special or non-routine requisitions will require a more detailed explanation. If a purchase is for a specific individual the name of the person for whom the
purchase is being made must also be included along with the explanation of the business purpose. Creators should seek guidance from their department’s transaction approvers regarding the level of information required in their area for various types of transactions.
eProcurement transactions now have a Business Purpose/Internal Comments text field that is to be used to record the business purpose for every transaction. This is a required field that must be completed before the eProcurement Creator will be able to submit the requisition for further review or approval. This new field is located on the Requisition Step 2 page between the Action Logs and the Comment field.

The Business Purpose/Internal Comments text field contents are accessible via Business Objects reports as well as through eProcurement.

## 5.0 Receiving Process

Delivery of requested products or services marks a transition in the Purchase-to-Pay process from a purchasing activity to a payables activity. All purchases must be “received” to release payment to the supplier. The “receiving” department must determine if the products or services received are acceptable and conform to the terms and conditions of the purchase order. The entire receiving process consists of the following:

**Receiving** - The act of taking possession of products in order to stage them for inspection, place them into inventory, or deploy them for immediate use.

**Inspecting** - The act of examining products that have been delivered to determine conformance to the purchase specifications.

**Testing** - The act of testing some, or all products, delivered to determine if the products perform at a satisfactory level. This process normally pertains to purchases of clinical or research products, software, and capital equipment.

**Acceptance** - Acknowledging that the products and/or services conform to the requirements of the purchase order so that the supplier may be paid. Shipments are considered “accepted” if the customer does not notify the supplier or Purchasing Agent of quality or delivery issues in a timely manner. Most shipments are automatically considered accepted and approved for payment unless the department contacts Procurement or Disbursement Services and requests a hold on payment. Establishing an Acceptance criteria for capital equipment is especially critical for custom designed and built equipment. See section

### 5.1 Receiving

**Signing For Deliveries**

Whenever possible, the person receiving the product should sign the receiving documents provided by the supplier or shipping company. The person receiving the delivery should...
preferably inspect the delivery according to Section 4.2 below before signing the delivery receipt and should also initial the packing list. Then, submit the packing list to the appropriate person for financial reconciliation.

Refusing Delivery
Whenever possible, departments should refuse to accept shipments if they are unable to confirm that the order was placed by their department, or if the packaging appears sufficiently damaged to warrant concern.

PMM Orders
Clinical supply items ordered using Pathways Materials Management (PMM) must be received (create a receipt) within PMM upon delivery. This receiving process is required to release payment and maintain accurate inventory counts.

Record Retention
During the receiving process, the department takes physical possession and legal ownership of the shipment. Therefore, it is important for the supplier to provide the department with a packing list for all shipments delivered to the department.

If the supplier fails to provide the packing list, the department should contact the supplier to request that copies be sent to the department for its files.

Departments must keep receiving documents on file in accordance with Finance Policy 216 for Departmental Record Retention Guidelines. The need for saving receiving documents is particularly important when accepting any partial or staggered deliveries over a period of time.

5.2 Inspecting
Inspecting a Shipment
Persons receiving shipments should, upon acknowledging receipt of an order, conduct an inspection to verify the following minimum conditions:

1. the products conform to the purchase order requirements and other relevant documents (for example: correct model number, description, size, type, color, ratings, etc.)
2. the quantity ordered against the quantity shipped or delivered.
3. there is no damage or breakage
4. the unit of measurement count is correct (e.g. if the unit of measurement on the purchase order is one dozen, there should be 12 in the package).
5. delivery documentation (packing list, certifications, etc.) is acceptable.
6. perishable items are in good condition and expiration dates have not been exceeded
7. products are operable or functional.

Matching the Packing List to Purchase Order & Department Invoice Report
During the inspection process, the department should compare the supplier’s packing list to the purchase order to determine if there are any discrepancies between the documents. At a minimum, the following information should be the same on both the packing list and purchase order:

1. Purchase Order number
2. Item or Manufacturer’s part number
3. Quantity and unit of measure
4. Description of the products
Once the invoice has been entered by Disbursements Services, the department should compare the purchase order to the Business Objects APPO reports to determine if the invoice charges are correct. In case of any invoice discrepancies, Disbursement Services should be contacted to place a "hold" on the invoice.

**Product Substitutions and Over-Shipments**

Suppliers are not allowed to substitute products or deliver more than the amount ordered without prior approval from either the department or the Purchasing Agent. The Purchasing Agent should be notified by the department whenever this occurs.

**Partial Deliveries**

Departments should contact the supplier whenever a purchase is received as a partial delivery without an acknowledgement or notification from the supplier. This information is typically noted on the packing list.

**Failed Inspections**

Departments are advised to notify in writing any failed inspection results discovered during inspection and provide the results to the supplier first and then the Purchasing Agent for appropriate action. When receiving items from freight companies, the number of packages received should match exactly the number on the freight bill. If not, the department should require the driver to write the number of packages received on the bill before signing. Inspect all packages for damage to the outside container. Any visual damage should also be noted on the freight bill before signing.

In cases of concealed damage, a report should be made by the department immediately to the delivering carrier. The report should include the following information: Freight Bill Number, Purchase Order number, the date of delivery, supplier, and the extent of damage or shortage. In the event of damage, it is essential that the department retain all the original shipping cartons for inspection by a claims adjuster.

Interstate Commerce Commission regulations require the university to file damage claims within a specific number of days. Failure to comply could result in the claim being disallowed. Notification upon first discovery is recommended, even if the extent of damage has not yet been determined.

**5.3 Testing**

Testing may be performed by the department to ensure that the products substantially conform to the specifications documented in the purchase order, contract, or supplier’s proposal. Acceptance testing is highly recommended for complex, expensive capital equipment prior to approving final payments to the supplier.

An acceptance testing period may occur as a single instance or over a period of time, but should be performed as quickly as possible following the receipt of the product.

For major capital equipment purchases, specific acceptance testing criteria should be developed and incorporated into the contract. Departments must perform the testing according to the criteria established in the agreement for the results to be considered valid and legally enforceable in the event the product is rejected and payments are to be refunded.

**Acknowledging Successful Acceptance Testing**

Departments must acknowledge acceptance of products by issuing a written notice of successful acceptance to the supplier and providing copies of the acceptance letter to the Purchasing Agent. Email is acceptable for this purpose.
5.4 Acceptance

Determining Acceptance

Departments are required to contact the supplier in a timely manner when rejecting products that are over-shipments, defective or for any other non-conformance. Failure to notify the supplier in a timely manner will mean the shipment will be considered “accepted.” The Purchasing Agent should be contacted to place the order on payment hold until a resolution takes place.

Securing Rejected Products in a Secured Area

Departments are responsible for storing rejected products in a secured area until the products are either shipped back to the supplier, or the supplier takes possession of the products and removes them from university property.

Notifying the Purchasing Agent for Items Placed on Payment Hold

Procurement Services requires all purchase orders over $25,000 for tangible products be placed on payment hold pending written acknowledgement from the department that the products were received and accepted.

Tagging Fixed Assets

Following acceptance of capital items, departments are to ensure that Asset tags are affixed to capital equipment as provided by the university central or medical center equipment management offices in accordance with the Vanderbilt Asset Capitalization Procedures.

5.5 Product Returns for Credit/Refund

When a supplier has shipped items as specified on a purchase order, they have legally complied with their part of the contract and are under no obligation to accept returned items for credit or refund. Acceptance of a return by a supplier is not automatic; and if accepted, a restocking fee of 5% - 25% of the original item cost may be charged by the supplier. Restocking fees are paid by the requisitioning department.

When a product is damaged, or is rejected for failing acceptance testing or is not as specified on the purchase order, the department should request a Return Authorization Number from the supplier. The shipping label on the returned package must be marked with the Return Authorization Number. Other identifying information should be placed on the outside of the returned package for easy identification when received by the supplier. No item should be returned without prior authorization from the supplier. The Purchasing Agent can assist in securing return authorizations, credits or refunds from the supplier.

5.6 Accepting or Rejecting Services

The process for accepting services is in principle the same as the process for tangible products. Departments are responsible for:

1. Notifying the consultant, contractor, or service technician to begin work
2. Monitoring agreement activities for work progress to ensure services are performed according to the quality, quantity, objectives, timeframes and manner as specified within the purchase order and/or agreement
3. Reviewing progress reports, status reports, and timesheets, as required
4. Monitoring expenditures, ensuring funding availability when agreement extends over multiple years
5. Notifying the Purchasing Agent to request amendments, agreement renewals, or increases in the PO amount
6. Providing an authorized signature verifying all work is complete and accepted by the department prior to the agreement expiration date and before final payment is made.

7. Immediately reporting any performance discrepancies or disputes with the supplier to the appropriate Purchasing Agent.

8. Keeping an accurate, auditable paper trail of financial records and work performed by the consultant, contractor, or service technician.

**Departments are not authorized to:**

1. Instruct the consultant, contractor, or service technician to start work before the agreement is fully executed and the purchase order issued.

2. Change the scope of the agreement without following the formal purchase document amendment process.

3. Direct the consultant, contractor, or service technician to perform work that is not specifically described in and funded by the agreement.

4. Extend the time period of the agreement without execution of an approved amendment or purchase order revision.

5. Allow the consultant, contractor, or service technician to incur any additional costs over the limit set by the agreement.

6. Sign any agreement or an amendment to an existing agreement unless explicitly authorized by the Delegation of Authority policy.
6.0 Purchase Order Types

6.1 Service/Maintenance Agreement Orders

Service/Maintenance Agreement orders are purchase orders used to procure maintenance services for equipment. These services are purchased when in-house expertise does not exist to maintain the equipment in proper working order or when it is deemed more cost-efficient to contract with an external supplier to perform the services.

Service/Maintenance orders are initiated using the eProcurement Service/Maintenance requisition type transaction. All supplier maintenance agreements should be attached to the requisition for review and execution by Procurement Services. Any request for maintenance service should receive prior review and approval from proper personnel within the department before submitting the eProcurement requisition to Procurement Services.

Agreement orders are generally established for one year and generally renewed each July 1st for the new fiscal year or on the renewal date of the agreement. The renewal process for Service/Maintenance orders is detailed in the section on Blanket Orders below.

6.2 Blanket Orders

A blanket order is a single purchase order issued to cover repeat purchases of the same type of supply item purchased from the same supplier. eProcurement has largely eliminated the need for most blanket purchase orders as eProcurement orders take less time to transmit to suppliers and their electronic format insures more accurate shipments and invoicing, reducing payment discrepancies. Because eProcurement is now the primary method to order products and supplies, Procurement Services will issue new blanket orders only on an exception basis.

The PMM system is the primary method for ordering medical and surgical supplies. Blanket orders for the purchase of medical or surgical supplies will only be permitted on an exception basis.

In the event the use of blanket order is approved, the original eRequisition used to establish a blanket order should contain specific information regarding supplier products, price, and an estimated amount to be ordered on each occasion the blanket order will be used. Only shipping dates are omitted.

Blanket orders must be renewed either annually or biannually on July 1st of the new fiscal year or on the renewal date of a grant or contract. In certain instances, it will be practical to establish a blanket order for more than one year. Should such a potential exist, contact Procurement Services for approval and instructions on how the request should be made when submitting the purchase requisition.

To identify Service/Maintenance Agreements and Blanket Purchase Orders that potentially require annual renewing, departments should log into the BI Launch Pad reporting tool and run the report titled “Purchase Orders by Expiration Date.” Complete instructions on using this report are contained in the attached file titled “Purchase Orders by Expiration Date Report Instructions”.

TO RENEW A SERVICE/MAINTENANCE AGREEMENT FOR FY20__:

1. Confirm that your department still owns the equipment and that a service agreement is still required or desired.
2. Obtain the new service agreement from your supplier.
3. Service/Maintenance orders previously created in eProcurement may be easily renewed using the eProcurement “Copy” function.
4. In eProcurement, select the Requisition type “Service/Maintenance”.
5. Complete the requisition following the standard eProcurement process.
6. Attach the unsigned supplier contract agreement to the requisition.
7. Verify that all appropriate data fields have been completed and that the appropriate documents are attached. NOTE: Incomplete requisitions will be rejected back to the eProcurement Creator for correction.

TO RENEW A BLANKET PURCHASE ORDER FOR FY20__:
1. Blanket orders previously created in eProcurement may be easily renewed using the eProcurement “Copy” function.
2. In eProcurement select the Requisition type “Blanket”.
3. Complete the requisition following the standard eProcurement process.
4. Verify that all appropriate data fields have been completed and that the appropriate documents are attached. NOTE: Incomplete requisitions will be rejected back to the eProcurement Creator for correction.

Requisitions for Service/Maintenance orders are typically processed and released up to 45 days prior to their effective start date. Requisitions for Blanket purchase orders are typically processed and released 15 days prior to their effective start date.

By the nature of its intended use, a large number of transactions may occur between a department and a supplier using the same blanket purchase order. It is important that the department to whom the blanket purchase order is assigned monitor the purchases on a monthly basis to insure the accuracy of supplier invoices and payment against them.

Improved Requisition Copy Functionality: When users copy an existing requisition to create a new Blanket, Service/Maintenance, Lease or Professional Services requisition, the purchase order number assigned to the existing requisition/purchase order will be copied into the Current/Expiring PO field on the new Requisition Step 2 page.

6.3 Emergency Orders

Emergency situations, for purposes of this policy, shall be defined as any situation which, if not corrected immediately, includes the following:

1. would result in a hazard to persons or property
2. could result in damage to buildings or facilities
3. would result in a violation of law, statute or ordinance established by governmental or other regulatory agencies, or in any other fashion, if not acted upon
4. would be seriously detrimental to the interest of the university

Failure to anticipate an operating need is not, of itself, considered a bona fide emergency.

In many cases, emergency orders may be made using either eProcurement or a Pcard. In circumstances where a purchase order is required due to the value or nature of the purchase, a Confirming Purchase Order will be issued by Procurement Services.
To initiate an emergency purchase, the authorized person in the department may call Procurement Services to request a purchase order number. He/she must state the nature of the emergency, supplier's name and address, the material required, and the estimated cost. This must be followed-up with a confirming purchase Requisition, using the normal eProcurement process, within three (3) days of the date the purchase order was given. In addition to the information normally required for processing, this Requisition must also note the purchase order number issued by Procurement, the name of the Purchasing Agent who issued the purchase order, the date issued, and the words " Confirmation Only, Do Not Duplicate" typed in the Supplier Information section.

6.4 Lease / Lease Purchase / Rental Orders (Equipment)

A lease is an agreement conveying the right to use property for a specified time and for a specific amount of money. In a true lease, the property being used remains the sole property of the lessor (supplier), and the lessee (university) builds no equity in the leased property. A lease/purchase agreement allows the lessee to build equity and purchase the property from the lessor for a nominal amount at the completion of the lease. The term of a lease is fixed in duration and generally not cancelable. A rental agreement is similar to a lease in that the user does not build ownership in the asset. A rental agreement differs from a lease in the length of the agreement (usually less than one year) and the agreement can usually be cancelled by the renter prior to the end of the agreement without penalty.

Equipment leases fall into two categories: operating leases and capital leases.

**Capital Lease** - To be considered a capital lease, a lease must meet one or more of these four criteria: (1) title of the asset passes automatically from the lessor to the lessee at end of the lease term, (2) lease contains a bargain purchase option under which the lessee may acquire the leased asset at less than its fair market value at the end of lease term, (3) lease term is for a period longer than the 75 percent (75%) of the estimated economic life of the asset, or (4) the present value of the lease payments is greater than 90 percent (90%) of the fair market value of the asset at the beginning of the lease term. A capital lease is a 'full payment lease' because the lease payments pay back (amortize) the full cost (including financing costs, overheads, and profit margin) of the leased asset to the lessor, with little or no dependence on the residual (or salvage) value of the asset. **All capital lease requests must be reviewed and approved by the Vice Chancellor for Finance and CFO before they can be processed.**

**Operating Lease** - An operating lease is commonly used to acquire equipment on a short-term basis that is significantly less than the economic life of the asset. The lessor gives the lessee the exclusive right to possess and use the leased asset for a specific period and under specified conditions, but retains almost all risks and rewards of the ownership. Since the maintenance of the leased asset is usually the responsibility of the lessor, they are called also maintenance leases or service leases. An operating lease does not meet any of the criteria for a capital lease. Operating leases are commonly used for leasing vehicles and office equipment such as copiers.

All forms of lease, lease-purchase or rental agreements must be reviewed and approved by the requesting department's appropriate Financial Management and signed by the Director of Procurement Services or the Chief Supply Chain Officer of Medical Supply Sourcing subject to university signature authority limits.

All lease / lease-purchase / rental orders must have an associated Purchase Order. The original copy of the Lease Agreement must be attached to the eProcurement requisition. All lease requisitions are automatically routed to Finance (university or VUMC) to determine if it qualifies as an operating lease. If the lease qualifies as operating, it will be routed to Procurement for further processing. Procurement Services tracks all leases using the VandyConTracs contract management system.
Real Estate Leases – All leases to rent space from a third party must be reviewed and approved by VU Real Estate. Departments do not have the authority to negotiate or enter into any lease for real estate. Short term space rentals for events or other similar university functions are to be reviewed by Procurement prior to approval.

6.5 Procedures for Negotiating & Processing Leases

Negotiation of Purchase Price and Acquisition of Equipment
The negotiation of prices, terms & conditions for equipment to be leased is usually done jointly by the capital equipment Purchasing Agent in either Procurement Services or Medical Supply Sourcing in conjunction with the requesting department.

If any lease terms change from the original lease document, the lease must be reviewed and re-approved by the appropriate Finance department.

New Equipment: Signature authority as documented in the Delegation of Authority Policy and Sub-Delegations Matrix (see Section 2.1).

Replacement Equipment: For equipment leases, dollar threshold applies to the cost of equipment to be leased EXCEPT when replacing equipment currently being leased, in which case the approval and signature requirements apply only to the INCREASE in cost between the new and old equipment (or the NPV of the increase in the monthly lease payment for the life of the new equipment).

Hospital (VUH and VCH), The Vanderbilt Clinic and School of Medicine Leases
The Hospital may only enter into operating leases.
For all leases a purchase order will be generated and signed by the Director of Procurement Services or the Chief Supply Chain Officer.

University Central Departments
In general, university central departments may only enter into operating leases. All lease requests must be reviewed by Finance to determine if they qualify as operating or capital leases. Any proposed lease that qualifies as capital must have its terms renegotiated to qualify as operating. If the lease cannot be qualified as an operating lease, it must be submitted to the Vice Chancellor for Finance & CFO for review and approval before it can be executed.
For all leases a purchase order will be generated and signed by the Director of Procurement Services.

Lease - Purchase Order Procedures
For all equipment leases the eProcurement Lease requisition type Capital Equipment eRequisition type is used. All lease requisitions are automatically routed to University Finance or VUMC Finance for review and approval depending on the center to be charged. Approved lease requisitions are then routed to Procurement or Medical Sourcing for final review, approval and purchase order dispatching. Lease requisitions that do not meet Finance requirements will be rejected back to the department. Departments must attach all related lease and project approval documents to their requisitions.

For equipment leases that also have a related supplies agreement such as copiers, a separate General eREQ type order must also be submitted to cover the annual charges for supplies such as toner and copy charges.

Both the lease and supply Requisitions must be authorized for the full lease period, not on a year to year basis.
Lease - Notification of Termination

Departments will receive automatic email notifications generated from the VandyConTracs system prior to the lease expiration date. The department will receive specific emails notices addressed to the appropriate department contact as documented on the Purchase Order Requisition. A total of four (4) email notices are sent 90 days, 60 days, 30 days and 15 days prior to the expiration of the lease.

Return of Equipment and/or Review of Purchase Options

It is the department’s responsibility to respond to these email notices and to contact the Purchasing Agent prior to the expiration of the lease so that the appropriate action may be taken regarding the disposition of the lease. If the required advanced notice of intent is not received by the supplier by the designated notice date, the lease may automatically roll over for another full term or default to month to month payments. The department is still contractually liable for all such lease payments regardless of the total amount paid. Departments are also responsible for all monthly charges for consumable supplies such as toner and copy charges for copiers.

Purchasing Agents will assist the departments in reviewing all options for the return or purchase of all leased equipment and the processing of all necessary documentation.

The department must take one of three possible actions:

- The leased equipment must be returned to the Lessor or their designated assignee
- The department can purchase the equipment for the Fair Market Value (FMV) of the equipment or, if the lease is a lease/purchase agreement, for the pre-negotiated buy out price
- The department can elect to extend the lease on a month to month basis until they are ready to return or purchase the equipment. In this case, the department must extend the Purchase Order to cover the additional time and cost of extending the lease. Associated service/maintenance agreements must also be renewed to cover the extended lease term under the terms and conditions of the lease.

7.0 Contracting Process

Departments wishing to enter into a contract for products, services or equipment or that have a proposed contract from a supplier should first contact the Procurement Sourcing Officer responsible for that particular product or service and if available, send a copy of the proposed contract for review. The Sourcing Officer will advise if we have any active contracts with the proposed supplier for the requested product or service. If no active contracts exist, the Sourcing Officer will assist in finding or qualifying alternative suppliers. The Sourcing Officer will also perform a review of supplier contracts to insure they are compatible with university requirements.

Contracts for the purchase of most products, services and equipment are to be reviewed with Procurement Services prior to signature.

Consultant and Professional Services agreements are to be reviewed with Procurement Services.

Contracts for the purchase of clinical patient supplies, medical services and medical equipment are to be reviewed by Medical Supply Sourcing.

Contracts related to grants or programs for VUMC Medical Research are to be reviewed by the Office of Contracts Management.

Contracts related to grants or programs for academic projects are to be reviewed Office of Contract & Research Administration.
Contracts with architects, consulting engineers and construction contractors are managed by the Campus Planning & Construction and VUMC Space & Facilities Planning departments.

Procurement Services and Medical Supply Sourcing review contracts with General Counsel, Risk Management, Finance and other administrative departments for advice and approvals on legal, insurance, financial, licensing, public relations and other related matters.

### 7.1 Standard Contract Templates

Procurement Services maintains a library of standardized contract templates for a wide variety of purchases. Departments are strongly encouraged to use these templates in place of supplier furnished contracts or developing their own unique contracts as these standard templates address all general Vanderbilt University legal and commercial requirements and greatly reduce the time required to complete contract negotiations. These standard contracts can be tailored to meet any specific terms and conditions that may be negotiated. It is our experience that most suppliers will accept our standard contracts without extensive changes. Contract templates may be requested from the appropriate Sourcing Officer. Available templates include:

<table>
<thead>
<tr>
<th>CONTRACT TEMPLATE</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Purchase Agreement</td>
<td>For most products and services other than as specified in this list</td>
</tr>
<tr>
<td>Capital Equipment Agreement</td>
<td>For custom, semi-custom or off the shelf equipment purchases</td>
</tr>
<tr>
<td>Catering Agreement</td>
<td>For hiring single event or long term catering services</td>
</tr>
<tr>
<td>Confidentiality Agreement</td>
<td>To be used before entering into discussions with 3rd parties where sensitive or confidential information will be disclosed</td>
</tr>
<tr>
<td>Equipment Evaluation Agreement</td>
<td>To be used when accepting equipment for trial or evaluation purposes prior to making a purchasing decision</td>
</tr>
<tr>
<td>Equipment Rental Agreement</td>
<td>For equipment that is to be rented for a specific period of time</td>
</tr>
<tr>
<td>External Facility Rental Agreement</td>
<td>To be used if a VU Department plans to temporarily rent space from an outside party</td>
</tr>
<tr>
<td>HIPAA Business Associates Agreement (BAA)</td>
<td>Required contract for all suppliers who will have access to Protected Health Information (PHI) in the course of performing their services</td>
</tr>
<tr>
<td>Performing Artist / Guest Speaker Agreements</td>
<td>For hiring performing artists or guest speakers for campus events</td>
</tr>
<tr>
<td>Professional Services Agreement</td>
<td>To be used to hire all External Consultants and Independent Contractors</td>
</tr>
<tr>
<td>Software Licensing Agreement</td>
<td>Agreement for licensing software</td>
</tr>
<tr>
<td>Surplus Equipment Agreement</td>
<td>Contract to be used when selling Vanderbilt-owned equipment to a 3rd party</td>
</tr>
</tbody>
</table>
8.0 Capital Equipment Purchases

8.1 Capital Equipment

A link to the university's capital equipment policy is included to define capital equipment, the treatment of accessories, attachments, shipping costs, installation costs, component parts and enhancements to existing equipment and explain the classification of computer hardware and software. Vanderbilt Asset Capitalization Procedures.

8.2 Negotiation of Purchase Price and Acquisition of Equipment

The negotiation of the price and terms & conditions for equipment to be purchased is usually done jointly by the capital equipment Purchasing Agent in either Procurement Services or Medical Supply Sourcing in conjunction with the requesting department. In all cases, departments must submit a Capital Purchase Requisition. Once approved the Requisition and the Purchase Agreement documents are routed to Procurement Services or Medical Supply Sourcing for processing.

Artificial deadlines imposed by suppliers will not be honored. Capital requisitions are to be routed to the appropriate Finance department for review / approval according to the center number:

8.3 Capital Equipment Specifications Guidelines

Due to the cost and complexity involved with capital purchases, it is recommended that departments follow the guidelines listed below for submitting capital eProcurement requisitions:

1. Include a concise description of the equipment and its intended function.
2. Equipment parameters, as appropriate, such as size, a description of the necessary motions, the accuracy and functioning within desired tolerances, power requirements, desired range of feeds and speeds, the machine cycle and a brief description of how the equipment is expected to operate
3. Equipment components and accessories including 3rd party components
4. Consumables (supplies); especially those required and supplied by the equipment manufacturer
5. Any special required tooling or utility preparation, and at whose cost
6. Energy efficiency guidelines
7. Computer system and operating software requirements, licenses and service maintenance agreements
8. General information on standards, warranty coverage, patent clauses, schematic drawings, operating and maintenance manuals, spare parts lists and availability, installation, and timeliness of delivery
9. Conditions for equipment acceptance and rejection
8.4 Conditions of Acceptance

The conditions of acceptance for capital equipment are substantially as detailed in Sections 5.3 Testing and 5.4 Acceptance of this manual.

It is in the best interest of both the user and the university to list in detail the conditions that must be met in order for equipment to be accepted. The physical measurement criteria and/or performance should be clearly defined whenever possible. The equipment should be tested immediately after delivery and prior to invoice payment. Receipt of manuals, drawings and replacement parts list should be included into an agreement on an acceptance date and final payment.

Acceptance Criteria - A document which itemizes the university's acceptance requirements detailing specific design requirements, performance parameters, materials of construction, tolerated deviations, and any items such as price, unit prices of components, and delivery should be provided for execution by the suppliers.

One-of-a-Kind/Prototype Acceptance - When purchasing a one-of-a-kind or prototype equipment, a percentage of the payment will be retained as a “holdback” to help assure the supplier’s performance through the delivery, set up and acceptance testing period. Final payment will be deferred until the user is satisfied that the new equipment is performing as expected or better. The agreement should clearly define what constitutes performance and how tests to verify performance will be conducted.

8.5 Equipment Repairs and Upgrades

A Vanderbilt University Equipment Tag Number should be placed on purchase eRequisitions involving expenditures for maintenance repair or enhancements of existing equipment. This will enhance the tracking of equipment and reinforce the responsibility of the departments within the university to assure that all equipment has been tagged and entered in the Fixed Asset Accounting System.

Requests for maintenance contracts are not capitalized.

When expenditures are made on existing equipment that materially increases its value and/or extends its useful life and meets capitalization standards of cost and useful life, it is considered an enhancement and must be requested using the Capital e Requisition type.

8.6 No Charge Equipment Agreements

In exchange for the purchase and use of their supplies by university departments, suppliers may provide the equipment with which these supplies are used at no charge. This equipment remains the property of the supplier, but the university may become responsible for the condition and maintenance of the equipment during the course of the agreement. In such situations, the department must submit a Capital requisition and the equipment agreement to Procurement Services detailing the terms and conditions of the program. Departments are to include the value of the equipment on the requisition which determines the authorizing signature and the level of insurance coverage Vanderbilt must provide. Procurement Services will issue a “no charge” purchase order to the supplier to record our possession of the equipment for insurance purposes. Supplies required to be used with the equipment are to be ordered using eProcurement. Departments are strongly encouraged to consult with Procurement Services first before engaging in equipment agreement negotiations.
8.7 Equipment Evaluation Agreements

Suppliers may also provide equipment to the university at no charge for a limited period of time to allow for the evaluation of the equipment’s performance prior to making a purchasing decision. In such circumstances, the standard university Equipment Evaluation Agreement is to be used to document the terms and conditions of the evaluation. This standard Agreement template addresses the duration, evaluation criteria, future purchase price and the conditions for returning or retaining the equipment. This agreement must be reviewed and approved by Procurement Services prior to the delivery of any equipment. Evaluation agreements also require a Capital Equipment “no charge” purchase order to be issued to the supplier to record our possession of the equipment for insurance purposes. Departments are to include the value of the equipment on the eRequisition to determine the authorizing signature and the level of insurance coverage Vanderbilt must provide. Supplies required to be used with the equipment are to be ordered using eProcurement. Departments are strongly encouraged to consult with Procurement Services first before engaging in equipment agreement negotiations. Contact Procurement Services for a copy of the Equipment Evaluation Agreement template.

8.8 Used Equipment Purchases

Prior to sourcing used equipment from outside parties, departments are encouraged to first check the VUMC Surplus Equipment Store for suitable surplus equipment (see Section 9.0 Surplus Property).

It may be necessary or advantageous at times to purchase used equipment. A thorough inspection of the equipment should be made by the university department seeking to purchase used equipment before any offer is made. In addition, the department should incorporate the following conditions into any final sales agreement:

1. Acquisition of full legal title and the exclusive right of possession thereto, free and clear of all liens, encumbrances, charges and taxes.
2. Indemnification against all claims, liens, and rights which may be asserted by any person with respect to the equipment being purchased.
3. Disconnection of all equipment at seller's expense so it can be easily removed by the buyer (Vanderbilt).
4. Deferred payment under seller's normal credit terms, or in the form of an installment promissory note without any security interests being created. Avoid large up-front payment terms.
5. Assurance that risk of damage or loss shall not pass to the buyer (Vanderbilt) until the goods are physically removed by or delivered to the buyer (Vanderbilt).
6. Warranties relating to the condition and performance of the equipment, if possible. The buyer (Vanderbilt) should, at a minimum, get a representation that the equipment is in good workable condition. Request a 90-day warranty from used equipment dealers.
7. Request the seller to indemnify Vanderbilt for patent infringement claims.
8. Warranty that the seller has full authority to sell the equipment in question, and that such sale does not violate any existing law, regulation, or agreement.
9. The buyer (Vanderbilt) should insist on receiving a bill of sale.
10. An eProcurement Capital requisition should be submitted to Procurement in all cases.
8.9 Equipment Rentals

Equipment rentals must be processed by submitting a General eProcurement requisition detailing the total cost of the rental and the duration of the rental period. Rental of supplemental clinical equipment to cover periods of high census should be coordinated through the Materials Management Equipment team and should be placed through contract suppliers whenever possible. All rented clinical medical equipment needs to be processed through VUMC Clinical Engineering prior to being placed into use. For all equipment rentals, copies of the rental agreement must be submitted with the requisition to Procurement or Medical Sourcing for review and signature.

9.0 Competitive Sourcing

9.1 Solicitation of Proposals and Quotations

It is the policy of Vanderbilt University to obtain competitive proposals or quotations where possible on all products and services used by the university. All proposals and quotations received will be evaluated on the basis of quality, service, compliance to specifications and price. All awards will be made in the best interest of the university. Any or all proposals may be rejected at the discretion of Vanderbilt University.

The competitive sourcing process is required where the value and/or nature of the product or service warrants it and the product or service can be obtained from more than one source. Unless approved for sole source procurement (see Section 9.13 Exceptions to Competitive Sourcing and Section 9.14 Non-Competitive or Sole Source Procurement) or otherwise covered under existing contracts, all transactions for products or services totaling $25,000 or more individually, or as a system including multiple components, will be competitively sourced. Individual schools, divisions, or departments may institute limits more restrictive than this guideline.

In establishing university procedures, Vanderbilt must comply with government procurement regulations as contained in Office of Management and Budget (OMB) A-110, "Uniform Administrative Requirements for Grants and Agreements with Institutions of Higher Education, Hospitals and Other Non-Profit Organizations" OMB A-110 Circular as well as any additional regulations or procedural formalities required by the contracting agency. As a result, certain capital purchases may require prior approvals below this bidding threshold before proceeding. Instructions regarding such approval are contained in Section 8.3 of this manual.

Compliance with Office of Management and Budget (OMB) 2 CFR Chapter I, and Chapter II, Part 200, Subpart B, 200.110 Effective/Applicability Date

Vanderbilt University has elected to maintain compliance with the current OMB A-110 Circular cited above for two additional fiscal years (through June 30, 2017) before adopting the new Uniform Guidance procurement standards. Vanderbilt will adopt the new procurement standards contained in OMB 2 CFR Chapter I, and Chapter II, Part 200, Subpart D Procurement Standards §200.317 - §200-326 effective July 1, 2017.

While Procurement Services encourages participation in the competitive sourcing process by as many qualified suppliers as possible, at least three proposals are desired given the following limitations: time constraints, availability of qualified suppliers able to meet the specifications and the opportunity for significant cost savings.

It is the policy of Vanderbilt University to use whenever possible and practical, women-owned, minority-owned, disadvantaged, and small business suppliers which are able to provide products and services of required quality on a timely basis at competitive prices. Procurement Services maintains a list of qualified small business and diversity suppliers on the Federal Grant & Contract Procurement website, Research Procurement Resources.
Formal, written Requests For Proposal (RFP) should be used for most competitive sourcing projects. Sealed, hardcopy bids will be used when required by law, government contractual requirements, or at the discretion of Procurement Services.

Procurement Services has standard RFP templates available for use. Please contact the sourcing officer or purchasing agent assigned to your commodity for more information.

9.2 Purchasing from Approved Suppliers / Gold Guide

For many of our commonly used products and services, Procurement Services has negotiated contracts with a select group of suppliers on the basis of their competitiveness and ability to serve the needs of the entire Vanderbilt community. Our contracts have deep discounts and special terms and conditions not generally available from non-contract suppliers. In many cases, our contract suppliers have Vanderbilt-dedicated sales and service personnel. Purchases from these Approved Suppliers meet the university’s requirements for competitive sourcing so no additional bidding is required. To assure that the university continues to receive the maximum amount of pricing discounts and benefits available, it is recommended that all faculty and staff order needed products or services from the suppliers listed in the Procurement “Gold Guide”, located at the Procurement website. Most of these Approved Suppliers are available through eProcurement.


The Gold Guide allows you to quickly find an Approved Supplier by a product/service drop down menu or by A-Z and eProcurement supplier listings. Unique filters allow searches for Primary, Contract, Diversity, Local and Green suppliers. An easy to use keyword search tool is also provided.

The Gold Guide supplier profile lists the buy/pay methods, the assigned purchasing agent and internal and external contact information. Links for email and web addresses are also included.

Many commonly used services provided by internal Vanderbilt departments are also listed. Should you have any questions about any product, service or supplier, please contact the assigned purchasing agent listed in the profile.

9.3 Competitive Sourcing Methods

Competitive Sourcing may be conducted using the following methods, the choice of which is primarily determined by the estimated dollar value of the project:

1. Informal bids – Informal bids may be solicited verbally, by email or by letter. This process may be used at the discretion of departments or Procurement Services for items estimated to cost more than $500 but less than $25,000. Departments must request written confirmation of verbal bids from suppliers.

2. Formal Request For Proposals (RFP) should be issued for all items estimated to cost $25,000 or more where clear specifications are available for comparative products or services. RFPs may be issued for projects of any dollar amount where subjective services and/or supplier skill levels are an important component to a timely and successful completion of the project or for any sourcing project at the department's discretion.

3. Each RFP should contain a clearly defined set of criteria to be used to evaluate the proposals. The standard Procurement RFP template contains supplier selection criteria that are appropriate for most projects. Departments are encouraged to modify or augment the standard criteria to meet their specific requirements.
4. RFP Formats – RFPs are generally issued electronically as MS Word and Excel files via email to the approved bidder’s list of suppliers. Proposals may be accepted electronically, in hardcopy form or a combination of both. The standard RFP template contains instructions to the suppliers regarding proper proposal formatting and submittal requirements.

5. After the proposals are received and evaluated, the contract(s) should be awarded to the supplier(s) presenting the best combination of price, delivery, compliance to specifications, capacity to perform, and quality of service. Procurement Services uses a standardized RFP Proposal Evaluation matrix that assigns weighted values for each criteria identified for a particular RFP. Departments are strongly encouraged to use this RFP Proposal Evaluation matrix and customize it to match the criteria contained in their specific RFP. The Proposal Evaluation matrix is located at the Procurement website.

6. On the basis of historical supplier costing, performance history and market surveys, Procurement Services may deem it more cost effective and efficient to confirm and award some low dollar purchases without the competitive bid process. Documentation of such action will be retained with the purchase records.

7. Vanderbilt University reserves the right to disqualify any or all bids and to award contracts based on factors other than price. As an independent, privately supported research university, Vanderbilt does not conduct public bid openings.

9.4 RFP Process Guidelines

Procurement Services has developed a comprehensive process for conducting RFP sourcing projects. The process is structured into six phases that describe the primary actions, decision points, deliverables and timeline generally required in a typical RFP project. This guideline is not intended to address all the possible variables that may be involved in a given competitive sourcing project, nor are all of the actions or deliverables pertinent for every project. It does provide departments with a useful framework for validating their own project plan. Departments are encouraged to consult with Procurement Services or Medical Supply Sourcing prior to starting an RFP project.
### Revisions to the Request for Proposal

In the event that it becomes necessary to revise any part of an RFP prior to the assigned response deadline, revisions are to be provided by Procurement Services or the department to all suppliers involved in the project. Vanderbilt shall be the sole determinant of whether any revisions / addenda should be issued as a result of any question or other circumstances, and will extend the proposal deadline if, in Vanderbilt’s sole judgment, such information significantly amends the RFP or makes compliance with the original deadline impractical.
9.6 Ownership of Materials

Ownership of all data, materials and documentation originated and prepared for Vanderbilt pursuant to an RFP shall belong exclusively to Vanderbilt. In no circumstance will Vanderbilt compensate a supplier for the costs associated with producing and submitting a proposal.

9.7 Withdrawing Proposals

Suppliers may withdraw a proposal at any time prior to the submittal deadline by submitting a written request to Vanderbilt signed by an authorized representative of the supplier. After withdrawing a proposal, the supplier may submit another proposal at any time prior to the proposal due date.

9.8 Confidentiality of Proposals

Price quotations, supplier proposals and university internal documentation (including all Requests for Proposals) are considered confidential. Confidential materials are not to be disclosed in any way to other suppliers, outside organizations or to any unauthorized persons, nor as a private university, are we in anyway obligated to disclose information. Disclosure of confidential materials is not only professionally unethical and damaging to Vanderbilt's relationships with suppliers, it also exposes Vanderbilt to possible legal action. Exceptions are disclosures required by law, government contractual requirements, and the release of such private information as deemed to be in Vanderbilt University's best interests. In addition, Vanderbilt does reserve the right to benchmark all pricing through contracted 3rd party resources acting as an agent on the behalf of Vanderbilt. Vanderbilt also reserves the right to enter into specific 3rd party agreements allowing pricing information to be shared for the purposes of analysis to achieve specific endpoints. If you have questions about any request to provide information concerning Vanderbilt contracts, pricing, supplier proposals or other internal information, please contact Procurement Services, Medical Supply Sourcing or the Office of the General Counsel for guidance.

Once proposals have been received they are to be secured, both physically and/or electronically to prevent disclosure to unauthorized parties prior to the bid due date. All proposals should have the date/time they were received recorded either manually or by retaining email records for bid packages submitted via email.

9.9 Late or Unsolicited Proposals

It is the responsibility of all suppliers to ensure their proposals are received by Vanderbilt no later than the appointed hour and date for submission as stated in the Request for Proposal document. Unless there are extenuating circumstances acceptable to Procurement Services, or it is deemed to be in the best interests of the university, late bids will not be accepted.

Unsolicited proposals or counteroffers submitted after the proposal submission date will not be considered. Departments who receive an unsolicited proposal or counteroffer after the submission date should reject the offer and refer the supplier to Procurement Services or Medical Supply Sourcing.

9.10 Errors in Proposals / Right to Reject Proposals

Suppliers are responsible for the accuracy of their submitted proposals. In the event of a discrepancy between a unit price and its extension, the unit price will govern. Proposals may be amended or withdrawn by the supplier up to the bid submission deadline, after which, in the event of an error, bids may not be amended, but may be withdrawn. Except during negotiations initiated by Vanderbilt, modifications to proposals will not be accepted. After an order is issued, no bid may
be withdrawn or amended without penalty to the supplier unless Procurement Services considers the change to be in the best interest of the university. Vanderbilt expressly reserves the right to reject any and all proposals or any portion thereof. Neither receipt of a proposal nor failure to reject shall impose any legal obligation on Vanderbilt.

9.11 Supplier Protest Resolution process

In the event a supplier protests or disputes the outcome of an RFP for which their proposal was rejected or, if they successfully submitted a proposal but did not receive an award of business, a standard review and resolution process has been established. Departments involved in a supplier bid protest are to escalate the matter to either Procurement Services or Medical Supply Sourcing management depending on the classification of the products or services in the disputed RFP (see section 1.3 for commodity assignments). Procurement Services or Medical Supply Sourcing will engage the supplier in an attempt to address the protest. If this effort is not successful, the protest will be escalated by Procurement Services or Medical Supply Sourcing to include senior level management in Finance, the customer department(s), the Medical Economics Outcome Committee (MEOC) and General Counsel as appropriate.

9.12 Proposal Request Checklist

Departments are encouraged to involve Procurement Services as soon as possible in sourcing projects to provide assistance in negotiating pricing and contract terms and conditions. Early Procurement involvement will help insure compliance to Vanderbilt policies and will expedite the processing of the purchase requisition. When this is not possible, departments should negotiate the following requirements with prospective suppliers:

1. Acceptance of Vanderbilt’s standard purchasing Terms and Conditions: [PO Terms and Conditions]
2. Shipping Terms: FOB Destination, Prepaid and Add
3. Vanderbilt standard Payment terms are Net 45 Days from invoice date
4. Quote Expiration - Request all quotes to be valid a minimum of ninety (90) days to ensure the quote does not expire prematurely. This is especially important if you’re requesting a quote for a grant submission. The quote you receive may not be valid by the time you create the requisition or by the time the requisition reaches Procurement. If the quote is for a grant, request a “Budgetary Quote”. The time from when you submit your grant proposal to the award could almost be twelve (12) months and the supplier’s price could increase prior to the award.
5. All suppliers should be advised of Vanderbilt University’s Policies & Procedures for Suppliers located at this link: [Vanderbilt Supplier Policies and Procedures]
6. Defined Acceptance Criteria - Acceptance Criteria is used for capital equipment purchases to define when the equipment has been successfully installed and is performing according to the specifications. For equipment needing installation services (whether included in the price or extra cost) make sure the supplier’s Acceptance Criteria is measurable and quantifiable. Make sure the acceptance criteria documentation is included with the quote and have the quote contain the following statement: “Neither final payment is released nor warranty commences until the instrument is deemed successfully installed.” To create your own acceptance criteria document please contact Procurement Services for assistance.
7. For high dollar, custom or highly complex capital equipment we strongly suggest using the standard Capital Equipment Purchase Agreement template which includes standard terms and conditions designed to protect Vanderbilt’s interests. Contact Procurement Services for the latest version of this template.

8. Get competitive quotes from other suppliers. Contact Procurement Services for names of alternative suppliers.

9. Ask for an extended warranty or service plan - If you intend to keep equipment for an extended period of time, request additional year(s) of warranty coverage. In many cases, this will be included at no charge or for a nominal amount. At a minimum, request the cost of an extended warranty with the purchase of the equipment since suppliers typically offer a steep discount when you purchase an extended warranty at the time of purchase. Consider this price when analyzing the total cost of ownership of the equipment and when comparing it to competitive proposals.

10. Ask for free / discounted supplies - Some equipment will only work with the manufacturer’s supplies. Ask the supplier to give you free supplies for an initial period and discounted costs longer term. If this equipment only works with their supplies, it’s very important to consider the total spend on supplies over the course of the equipment’s life when analyzing the total cost of ownership of the equipment and when comparing it to competitive equipment.

11. Free installation and training - Some suppliers will charge you for installation and training. Ask for free installation and training since most major suppliers have local representation. If use of their training facilities involves travel to their facility, ask the supplier to cover the expense for airfare, hotels and meals in the proposal.

12. Free shipping - Ask for free shipping to your destination especially if the supplier is installing the equipment. At a minimum, insure you get an estimated shipping cost (including insurance and any customs fees) when considering the total acquisition cost for the equipment.

9.13 Exceptions to Competitive Sourcing

There are circumstances when competitive sourcing is not required or practical. Examples of such situations are:

1. Purchases from suppliers on the Approved Suppliers List
2. eProcurement orders that use “punch out” or eCatalog suppliers
3. Emergency situations endangering the health and safety of faculty/staff, students or third parties
4. Purchases that meet sole source procurement requirements (see Section 9.14)
5. Requisitions for products or services less than $25,000

9.14 Non-Competitive (Sole Source) Procurement

The purchasing of material, equipment, supplies and services costing $25,000 or more individually or in aggregate should be by competitive sourcing regardless of the funding source. However, circumstances may dictate forgoing the competitive sourcing process and purchasing from one unique supplier for certain products or services. Such situations require documented justification explaining the exceptional circumstances of the purchase. The documentation must show that an equitable evaluation has been made and that rejection of alternative suppliers or solutions is based on objective and relevant criteria.
Procurement Services and Medical Supply Sourcing have the final responsibility for determining whether a Sole Source requisition meets the requirements of this policy.

The eProcurement system is designed to prompt the requisition creator to address specific questions about non-competitive (i.e., “sole source”) purchases when the purchase is greater than $25,000 and no information supporting a competitive selection is indicated or provided. Designating a requisition as “non-competitive” requires the department to select one or more reasons from a menu of justifications and to include supporting details for each reason selected (see screen print below):

**Requisition Step 2**

Instances when sole source purchasing may be applicable include the following:

1. Property or services can be obtained only from a specific supplier (i.e., real estate; one of a kind items, etc.)

2. Competitive sourcing is precluded because of the existence of patents, copyrights, secret processes, control of raw materials by suppliers or similar circumstances.

3. Procurement of electric power or energy, gas, water or other utility services where it would not be practical or feasible to allow other suppliers to provide such services.

4. Procurement of support services in connection with the assembly, installation or servicing of equipment or software of a highly technical or specialized nature.

5. Procurement of parts or components to be used as replacements in support of equipment manufactured by a particular supplier.

6. Procurement involving construction where a contractor is already at work on the site and it would not be practical to engage another contractor.

7. Procurement where only a single supplier in a market is licensed or authorized to service or sell a specific product line.

8. Procurement of compatible additions to existing equipment where a different manufacturer’s equipment would be impractical for the specific need.

9. The supplier or products are specified and required by the funding agency of a grant or Federal contract.

10. VUMC Clinical Enterprise – For clinical supplies, services or capital, a full explanation from the requisitioning department documenting the reasons for this restriction is required and must be presented to the appropriate MEOC subcommittee for review and approval or denial. The reasons should not only include justification as to why or whether the requisitioner needs the item but must contain other elements such as: specific characteristics essential to the proposed applications not available through other suppliers.
9.15 Supplier Diversity & Small Business Program

Vanderbilt University is committed to the principle of diversity and equal opportunity in all of its endeavors and applies this principle in its procurement activity with the objective of encouraging participation by qualified suppliers categorized as: small, disadvantaged, veteran, minority or women-owned enterprises. The university believes that strengthening and expanding its supplier base in these business classifications not only contribute to lowering our operational costs in providing education, research and patient care, but also improves the overall health of the greater business community within which we exist. It is a practice of the university to actively identify and solicit qualified small, disadvantaged, veteran, minority or women-owned businesses and to provide and promote equal opportunities for such suppliers within the university in order to promote supplier diversity.

In order to better meet the Supplier Diversity goals, Procurement Services coordinates the efforts of the university in the following ways:

1. Identifies the business classification of our suppliers at the time of their registration with Procurement Services.
2. Provides listings of small, disadvantaged, minority and women-owned businesses to the departments of the university.
3. Participates with local and regional minority purchasing organizations during seasonal opportunity fairs to not only share information regarding university projects, but also to identify potential new suppliers for participation in those projects.
4. Creates periodic reports to monitor the volume of business done with small, disadvantaged, veteran, minority and women-owned businesses and uses this information to assess and improve the effectiveness of our program.
5. Publishes information on Diversity Suppliers on the dedicated Diversity Program webpage VU Supplier Diversity Program.
6. Through these activities and the support of administrators throughout the university, Vanderbilt recognizes the economic and social benefits derived by promoting equal opportunity for the small, disadvantaged, veteran, minority or women-owned business community.

9.16 Green Purchasing Program

In order to reduce the adverse environmental impact of our purchasing decisions and in accordance with the VU Environmental Commitment Statement Vanderbilt University is committed to purchasing goods and services from manufacturers and suppliers who share our environmental concern and commitment. Green purchasing is the method wherein environmental and social considerations are taken into account with the price, availability and performance criteria that we use to make purchasing decisions.

Environmentally-preferable products have a reduced effect on human health and the environment when compared to other products and companies that serve the same purpose. It is the preference of Vanderbilt University that our suppliers use environmentally-preferable products, materials, and sources wherever economically feasible. If two products are competitive in performance characteristics and pricing, the university will favor the more environmentally-preferable product or company.

The university and the supplier may negotiate during the contract term to permit the substitution or addition of environmentally-preferable products when such products are readily available at a competitive cost and satisfy the university’s performance needs. If a supplier is citing
environmentally preferable product claims, the supplier must be able to provide proper certification or detailed information on environmental benefits, durability and recyclable properties.

Procurement Services has worked closely with the university’s preferred office products, janitorial products, and laboratory products suppliers to provide more easily identified environmentally-preferable product selections. These products are readily identifiable in eProcurement and have been collected into special “green purchasing” catalogs that anyone can request.

A basic screen for environmentally-preferable products is to look for those that are reusable instead of disposable, recyclable, made with renewable energy, and contain a significant percentage of post-consumer waste recycled content. Additionally, third-party certification systems that indicate an environmentally-preferable product include:

1. “Energy Star”: indicates a product has met strict energy efficiency guidelines as set by the U.S. Environmental Protection Agency (EPA) and Department of Energy (DOE).
2. “EPEAT”: indicates electronics that are environmentally-preferable as determined by the EPA and Green Electronics Council.
3. “FSC-Certified”: indicates products that have met the requirements of the Forest Stewardship Council (FSC) for responsible management of forest resources, such as office paper.
4. “SCS Recycled Content”: indicates a product that has been certified for recycled content and meets the stringent EPS standard for providing a measurable and significant environmental benefit over typical products in the same category.
5. “CRI Green Label”: Product certified by the Carpet and Rug Institute (CRI) to improve indoor air quality.
6. EPA Design for the Environment (DfE): EPA has screened each ingredient for potential human health and environmental effects and that-based on currently available information, EPA predictive models, and expert judgment— the product contains only those ingredients that pose the least concern among chemicals in their class.
7. “Green Seal certified”: Products certified by Green Seal to meet environmentally-responsible design, manufacturing, packaging, and transportation requirements.

More information on Vanderbilt University’s environmental programs can be found at SustainVU.

9.17 General Supplier Policies and Procedures

Procurement Services has issued a general policies and procedures manual for all Vanderbilt University suppliers that addresses how to conduct business with the university. This manual is located at the Vanderbilt Procurement Supplier web site: Vanderbilt Supplier Policies and Procedures. All companies seeking to conduct business with Vanderbilt University should be directed to this web site and policies manual.

10.0 VUMC Clinical Enterprise Sourcing

10.1 Clinical Sourcing Policy (MEOC)
All requests for new medical surgical supplies, technology or services (both operational and capital) are required to go before the appropriate Medical Economics Outcome Committee (MEOC) for consideration. The By-Laws and membership of MEOC and the subcommittees can be found on the MEOC website at www.mc.vanderbilt.edu/meoc

Any product or service provided by a supplier and accepted by clinical faculty or staff without being vetted through the appropriate clinical review process will be deemed to be "unapproved" and therefore will not be paid for by Vanderbilt. In the event a product is used without authorization, no charge shall be passed on to the recipient. Suppliers found to be providing products or services outside of the approved process will be referred to the Vendor Liaison office for appropriate discipline, up to and including removal from Vanderbilt. Faculty or staff found to be accepting products or services outside of the approved process will be referred to the appropriate department Chair and/or Administrator for appropriate action to be taken.

10.2 Clinical Enterprise Contract Guidelines

The Vanderbilt Medical Center Clinical Enterprise has specific contract requirements and procedures for all contracts involving clinical supplies, services and equipment. When possible and practical, Vanderbilt standard contract templates should be used in place of supplier contracts as our templates are written to address our operational and legal requirements. Templates should not be changed without approval.

When supplier contracts must be used, all efforts should be made to include a number of clauses with language approved by Vanderbilt legal counsel. These clauses include Indemnification, Compliance with Laws, Confidentiality, Assignment, Omnibus Reconciliation Act, Workplace Rules and Conduct, Code of Conduct and Compliance Commitment. Any contract containing financial incentives, rebates, or royalty free terms outside of the general contract price need to be reviewed and approved by counsel to assure they meet all federal regulations. Contracts should contain language that reflects a clear understanding of JCAHO requirements as it relates to the product or service being contracted for when appropriate. Departments are strongly encouraged to contact Medical Supply Sourcing or the General Counsel’s office for guidance before engaging in contract negotiations.

The administration of Clinical Enterprise medical/surgical contracts is the responsibility of Medical Supply Sourcing. The original contract will be held in the Medical Supply Sourcing department and shall be entered into the contract data base by the Contract Manager. All required elements will be provided to the systems team for inclusion into the PMM database by the sourcing officers or purchasing agents after the approval of the Directors of Materials management. A copy may be provided to the department if necessary to meet daily operational needs. Contracts will be provided to third parties with whom confidentiality agreements are in place, when appropriate, to assist with compliance and benchmarking. Departments will receive notification from the Medical Supply Sourcing Department when either renewal or termination dates are approaching for input on future requirements.

The VUMC Clinical Enterprise will not hire, engage, or otherwise do business with an individual or entity that is currently excluded, suspended, debarred, or otherwise ineligible to participate in federal healthcare programs, or has been convicted of a criminal offense related to the provision of healthcare items or services without being reinstated in the federal healthcare programs.

10.3 Authorization to Requisition / Purchase Supplies, Services and Capital

It is the policy of the VUMC Clinical Enterprise that only Authorized Team Members requisition, purchase and authorize payment for products and services.
**Authorized Team Members**

Authorized Team Members have the authority to requisition products and services through Medical Supply Sourcing, or purchase supplies and services directly from suppliers to the extent necessary to operate, so long as the individual is authorized to perform this function on behalf of the department or facility, and such purchases are in accordance with this Procurement Policies Manual. The Pathways Materials Management System (PMM) will be used for all procurement activity either by an authorized user in the department or on behalf of the department by Medical Supply Sourcing. Authorization for accessing PMM must be obtained from the Manager of Information Systems for Supply Chain. Under no circumstances should a procurement card (Pcard) be used to purchase medical surgical supplies. Deviations from this policy must be approved in writing by the Chief Executive Officer of the facility.

In some cases, a non-manager team member may, as part of their normal job responsibilities, perform the invoice approval function by checking pricing, contract terms, or other items on behalf of others. The team member does not initiate these transactions, but only confirms relevant information for approval purposes.

Authorized Team Members include the following:

- Management level team members (anyone with the position of “manager” or above).
- Team members, regardless of position, who have been authorized by their superior to requisition items and have received PMM training and password or the ability to manually complete requisition forms for processing by Medical Supply Sourcing.

**Management’s Responsibility**

In order to meet varying needs of each department within a facility, it is the responsibility of each facility to develop its own guidelines and policies for manager approval activity such as seeking additional approvals from their Administrators or Assistant Hospital Directors before performing the requisition or approval. If approvals are necessary, then the facility must make the policy decision.

Requests for new capital technology require sponsorship by the appropriate Associate Hospital Director and should be submitted to the MEOC Steering Committee for consideration. The committee may approve a trial, if appropriate, but this should not be considered an endorsement or commitment to purchase by the department or the supplier. Trial periods should be for a defined period or number of cases. Equipment will need to be removed by the supplier immediately following the trial if: 1.) the technology is not subsequently approved by the MEOC Steering Committee or 2.) capital funds are not available for immediate purchase. Under no circumstances will supplier be requested to bring capital equipment into a department for use without having gone through this process. If capital funds are not immediately available and the technology being requested has been approved, the Medical Sourcing Department will attempt to work with the supplier on behalf of the department to secure a “No Charge Equipment Placement Agreement” for a pre-defined period of time. However, this agreement should not be viewed as a permanent obligation for future purchase by either the supplier or the department. All capital purchases will require additional authorization across the Clinical Enterprise from the site Chief Executive Officer. All capital purchases $500,000 or greater must be reviewed and approved by the Chancellor in accordance with the Delegation of Authority Policy.

**Contracts and Contracted Items**

The authority to requisition products and/or services is limited to appropriate, authorized, contracted products and/or services, but if no contract exists, the individual may order from an approved supplier. The Authorized Team Member is not approved to contract for or order any products or
services which conflict with existing contracts or Vanderbilt University standards. It is the responsibility of Clinical Management to know what products and services are under contract by contacting Medical Supply Sourcing prior to placing any direct orders with a supplier.

10.4 HIPAA Business Associate Agreements

Vanderbilt University Medical Center (VUMC) policy requires all suppliers who accesses, discloses, uses, creates or stores protected health information (PHI) in order to perform a function, service, or activity by or on behalf of VUMC to have a Business Associate Agreement (BAA) in place as a condition for doing business.

Outcome Goal

To identify which suppliers and business partners are VUMC Business Associates, and therefore required to enter into a Business Associate Agreement in compliance with the Health Insurance Portability and Accountability Act (HIPAA) regulations.

Policy

VUMC requires all Business Associates, and all agents or subcontractors of those Business Associates, to handle protected health information in accordance with the requirements of HIPAA. VUMC enters into and maintains a Business Associate Agreement with each external entity or individual that is a Business Associate.

Definitions

Business Associate: A Business Associate is a person or organization that accesses, discloses, or uses protected health information (PHI) in order to perform a function, service, or activity by or on behalf of VUMC. A Business Associate may also create or store PHI on behalf of VUMC. By definition, a Business Associate is not a member of the VUMC workforce. Examples of Business Associates include, without limitation, companies that perform claims processing or administrative services, accreditation, data analysis, billing, legal services, consulting, software maintenance or support that includes access to PHI, or accounting services.

Business Associate Agreement (BAA): BAAs describe the expectations for and obligations of Business Associates with respect to protecting the privacy and security of PHI entrusted to them by VUMC.

Specific Information

Each relationship with an external entity or individual is reviewed to determine whether or not a Business Associate relationship exists between the entity or individual and VUMC. If the entity or individual is deemed to be a Business Associate, the Business Associate is required to enter into a contract with VUMC that includes the Business Associate provisions required to comply with HIPAA. The HIPAA BAA Decision Tree location in the BAA section of the VUMC HIPAA website contains additional information including specific steps for determining whether a Business Associate relationship exists.

VUMC HIPAA Business Associate Agreement policy

10.5 VUMC Vendor Liaison Program

All suppliers calling upon the Clinical Enterprise at Vanderbilt are required to go through the Vendor Liaison Office. Credentialing for on-site visitation as well as provision of services within specific departments is required.
The issuance of a photo ID card by the Vendor Liaison Office does not make a company an Approved Supplier to Vanderbilt. The ID is issued for security purposes only and is not a license to solicit business across the university campus. Suppliers who use the Vendor Liaison ID to misrepresent their status to Vanderbilt departments may have their on-site visitation privileges revoked.

Specific requirements and procedures of the Vendor Liaison Program can be referenced by accessing the Vendor Liaison Program website.

10.6 VUMC Supplier-furnished training

Vanderbilt University prefers that, whenever feasible, any necessary product/equipment training be provided on-site by the supplier. In cases where this is not possible, such as the need to aggregate customers from different facilities, provide access to established training environments etc., then reasonable travel expenses (such as, lodging, transportation, and meals) are acceptable for the supplier to fund so long as any such practice complies with the University’s travel policy.

Any supplier-funded travel for a Medical Center employee or physician, for training purposes, must be preapproved by the Medical Economics and Outcomes (MEOC) Steering Committee and the Executive over that area. Requests should be sent through the MEOC Steering Committee Chairman (Chief Supply Chain Officer). In no case should suppliers approach physicians and staff until approval is granted via this process. This process is designed to maintain compliance with the VUMC Conflict of Interest Policy (COI). The reason(s) that necessitate off-site training must be clearly defined prior to executive review. In any training venue, supplier agrees that such training will be specific for and limited to, products already approved for use at the University and that such activities will not be used to market new products or services.

11.0 Surplus Property

11.1 Surplus Property Policy

For both capital and non-capital property purchased with university funds or funds from any external source, the management and control of such equipment extends to its final disposition. For all property that is no longer needed by the initial procuring department, it is university policy to manage the disposition of the surplus property centrally through the VUMC Storage and Services department. It is a violation of University policy for any staff member to give or take receipt of Vanderbilt property.

All surplus property will be inventoried and evaluated for third party sale, donated, or immediately disposed of. All surplus property is covered by this policy whether acquired by purchase or donation. All sales and donations of surplus items must include the sign off the Release of Liability and Assumption of Risk form by the seller or recipients.

For capital items (over $5,000), the originating department is required to work with Asset Control personnel to assure that, with any transfer or disposition, asset records are updated and assure that equipment purchased with government funds is not sold or transferred without the proper authorization being previously obtained. Completion of the Property Transmittal form by VUMC Moving, Storage and Services will show final disposition and removal from the surplus inventory.

Unauthorized removal, disposal or expropriation of university or government owned, loaned or donated Property, regardless of its value, constitutes a breach of university policy. The university encourages the sharing of existing equipment whenever possible before purchasing new equipment.
If a question arises as to the proper disposal of property, regardless of funding source, it is the responsibility of the department with ownership and/or custody to contact VUMC Storage and Services for instructions on disposition. When property is declared surplus, the net proceeds (if any) over $5000 resulting from their disposition will be credited to the department having ownership. Proceeds under $5000 will be credited to the Surplus Property Account, except for certain Federal funded equipment where the proceeds are greater than $100.00 as determined by the granting Agency.

Departments with surplus property should notify VUMC Storage and Services including details the property(s) condition, location, controlling department, and proposed disposition. All property including items that no longer function and cannot be repaired is considered surplus and must be processed through the surplus program.

Surplus property cannot be sold directly from a department to a buyer. All surplus sales must be facilitated by VUMC Storage and Services third party property disposition program.

Should disposition require movement or storage of property, VUMC Storage and Services will assist in the logistics. Contact: Phone: 936-4626. Email: vumcstorageandservices@vanderbilt.edu

11.2 Surplus Property Procedures

All capital equipment slated for transfer or disposition requires the originating department to obtain prior institutional review and approval initiated with the completion of the Property Transmittal Form.

This form must be reviewed by Asset Management prior to any action by VUMC Storage and Services to remove property from the inventory.

All internal transfers of capital property must be initiated by completion and approval of the Property Transmittal form. Property transferred between departments will not generally enter the surplus property program. The Property Transmittal Form for transferred property will be sent directly to Inventory Control. The initiating department, in conjunction with Asset Management, will determine if the university has title to the property proposed for disposal. If the property was originally funded with Federal contracts or grants, Contract and Grant Accounting, Sponsored Research and/or Financial Management should be involved in receiving permission to dispose of the property or instructions regarding its return to that Agency.

If the property is deemed to have no value for resale, VUMC Storage and Services will authorize immediate donation or disposal at the department's expense (if any).

Procedures for the Sale of Vanderbilt-owned Vehicles

Vanderbilt-owned vehicles that are scheduled for replacement or disposal are no longer sent to VUMC Storage & Services for surplus auction. All Vanderbilt-owned vehicles are now sold through the Enterprise Fleet Management program administered by Procurement Services.

Personal Computers

Computers are a category of surplus equipment that requires special procedures because of the potential for the memory to contain sensitive or confidential data and because computers fall into a special class of regulated wastes called “universal wastes” which require that they be recycled at end-of-life and not disposed of in landfills. Departments with unwanted computers should follow the procedures available at
www.vanderbilt.edu/sustainvu under the “recycling” tab.

12.0 Financial / Payment Information

12.1 Account/Center Numbers

The Finance department is responsible for establishing account and center numbers. Center numbers represent the source of funds (department or function). Account numbers represent the type of revenue or expense to be transacted to each center.

Each department is assigned an account/center number(s) in order to detail and control expenditure activity for their area(s) of responsibility. All Purchase Requisitions must carry the complete account/center number to be charged in order that required approvals may be obtained prior to its receipt in Procurement Services and for proper encumbrance and payment once the procurement process is complete.

Follow this link to the current version of the Narrative Chart of Accounts: VU NCOA

12.2 Payment Terms

Vanderbilt’s standard payment terms for purchase orders and demand checks are **Net 45 Days** from the date of the supplier’s invoice. It is university policy to accept cash discounts of at least 1% or greater for accelerated payment terms when offered by suppliers.

Vanderbilt’s payment terms policy is determined by the Vice Chancellor for Finance and Chief Financial Officer for the university. Departments do not have authority to change or otherwise accept different payment terms from suppliers. Non-standard payment terms must be reviewed and approved by Procurement Services, Disbursement Services or Medical Supply Sourcing prior to entering into any supplier contracts.

12.3 Invoice Approval

Procurement Services encumbers all proper purchase orders into the university’s Purchasing and Accounts Payable System (PeopleSoft APPO) for matching and payment of invoices. Suppliers are directed to send their invoices either by specifically approved electronic formats or by mail to this address:

Disbursement Services  
Vanderbilt University  
PMB 401810  
2301 Vanderbilt Place  
Nashville, TN 37240-1810  

http://www.vanderbilt.edu/disbursements/

Invoices are entered into PeopleSoft upon receipt. If the purchase order and corresponding invoice systematically match within predefined tolerances, the invoice will be scheduled for payment in accordance with the payment terms. Information about pending invoices is available on the Department Invoice Reports (DIR) available online via the Business Objects system.
Should there be a problem regarding the item or services received under the purchase order, Disbursements is to be notified by the receiving department to withhold payment. Procurement Services may be contacted by the department to assist in reconciling the problem.

Since the credit standing of the university is dependent upon its ability to pay its obligations on time, communications between the department, Procurement Services and Disbursements must be done in a timely manner.

Invoices for Construction Projects

Construction project invoices from construction contractors and subcontractors are sent to Campus Planning & Construction or VUMC Space & Facilities Planning for their review prior to payment.

12.4 Cancellation of Encumbrances

An encumbrance is created when a purchase order is issued and charged to a spending account. It ceases to be an encumbrance when paid-out or when the actual liability amount is determined and recorded as an expense.

Prior to requesting the encumbrance be removed please check the following: TDB

Departments may request cancellation of PO encumbrances by emailing Procurement Services at: encumbrance_removal@list.vanderbilt.edu

After reviewing the request, Procurement Services will close the purchase order, thereby removing the encumbrance.

12.5 AP Check Requests

AP check requests are used for the purchase and payment of a limited list of specific goods and services that cannot be made using eProcurement.

Departments should not use AP check requests to purchase equipment, supplies and services ordinarily obtained through eProcurement or with a Pcard.

Disbursement Services [http://www.vanderbilt.edu/disbursements/](http://www.vanderbilt.edu/disbursements/) manages the Demand Check process for the entire university and medical center.

Disbursement Services maintains a list on their website that identifies the only goods and services eligible for payment via AP check request. For guidance on the appropriate procurement method, please email checkrequest@vanderbilt.edu for assistance. Payment terms will default to immediate pay unless specified by terms on an invoice/documentation.

[List of Approved AP Check Request transactions](#)

[Check Request Training Manual](#)

12.6 Year End Closing Procedures

The university operates on a July 1 - June 30 fiscal year for accounting purposes. In order to insure that departments properly close university current fiscal year purchases, Procurement Services and Disbursement Services, in conjunction with Finance (university) and VUMC Finance, will provide a schedule of dates for submission of requisitions and invoices and for
completion of purchasing activities prior to the start of the new budget year. This schedule may change slightly from year to year.

In order for an item to be paid with current year funds, it must be received in the current fiscal year. No invoice should be paid from current year funds if the order was received on or after July 1st. No invoice will be paid without the submission of a purchase requisition by the department and the establishment of an order by Procurement Services to set up a current year encumbrance.

There is no routine carryover of institutional operating budget funds. Budgets on restricted fund grants and contracts with project life continue for their prescribed project dates, fiscal year or otherwise.

Blanket purchase orders generally expire on June 30th and must be renewed prior to that date.

12.7 Procurement Activity Reports

Procurement Services and Disbursement Services offers online reports that answer your most common purchasing, payment and demand check questions. The intent of the reports is to consolidate and streamline your procurement and disbursement tracking and reporting.

The Procurement webpage documents how to access and use these important reports:
Procurement Reports

For a complete listing of all reports, click here.

For an overview of the Departments role in the purchasing and payment process, click here.

Department Invoice Reports (DIRs) - The electronic DIR is now called the "Invoice Detail Report".

Departmental PO Copies - The Departmental PO copies can be found using the "PO Detail Report".

13.0 Specialized Purchases

13.1 Internal Vanderbilt Requisitions

The I-1180 Requisition for Supplies ("1180") from Stock and Other Internal Charges Form (#60-005-802) may be used to procure items and services from internal operations of the university. This form may be used for purchases from departments such as the university Bookstore, VU Printing Services, VU Dining Services and VUMC Copy Center.

Procurement Services is not involved in the processing of this form and ordering departments may contact the respective service department directly.

1180 forms are purchased using eProcurement.

13.2 University Business Operations

University departments are encouraged to support the business operations of the university. The Internal Requisition Form I-1180 is currently used to place orders to these operations. Many of these departments will convert to accepting eProcurement orders in the near future.
<table>
<thead>
<tr>
<th>Business Operation</th>
<th>Services</th>
<th>Web Link</th>
</tr>
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<tbody>
<tr>
<td>VU Printing Services</td>
<td>All VU and VUMC business cards, stationary, envelopes, custom printing, copier services</td>
<td>VU Printing Services</td>
</tr>
<tr>
<td>VUMC Copy Center</td>
<td>Medical Center Forms ordering, copier services, “Smart Print” copier lease program</td>
<td>VUMC Copy Center</td>
</tr>
<tr>
<td>VU Dining Services</td>
<td>Catering services</td>
<td>VU Dining Services</td>
</tr>
<tr>
<td>VU Book Store</td>
<td>VU licensed apparel and gifts, books, misc.</td>
<td>Vanderbilt Bookstore</td>
</tr>
</tbody>
</table>

### 13.3 Material Purchases for Capital Construction Projects

For capital expense construction projects managed by general contractors, it is recommended that purchases of construction materials should be made directly to the subcontractors and material suppliers to avoid paying state sales tax. Departments should consult with Campus Planning & Construction or VUMC Space & Facilities Planning departments to properly manage these transactions.

### 13.4 Contracts for Facility Renovations or Modifications

Departments wishing to make any changes to their facilities (including carpentry, painting, flooring, electrical, plumbing, mechanical systems or structural changes) must first contact one of the following departments before proceeding with any changes. Departments are not permitted to enter into contracts with contractors without appropriate review and approval.

<table>
<thead>
<tr>
<th>University central campus</th>
<th>VU Plant Operations</th>
<th>VU Plant Operations</th>
<th>322-2622</th>
</tr>
</thead>
<tbody>
<tr>
<td>University central campus</td>
<td>Campus Planning &amp; Construction</td>
<td>Campus Planning &amp; Construction</td>
<td>322-2715</td>
</tr>
<tr>
<td>Vanderbilt University Medical Center</td>
<td>VUMC Plant Services</td>
<td>VUMC Plant Services</td>
<td>343-4443</td>
</tr>
<tr>
<td>Vanderbilt University Medical Center</td>
<td>Space &amp; Facilities Planning</td>
<td>Space &amp; Facilities Planning</td>
<td>322-4962</td>
</tr>
</tbody>
</table>

### 13.5 External Consultants and Independent Contractors

Vanderbilt is subject to audits by various branches of the federal government to insure our compliance with employment law as it applies to the engagement of consultants and independent contractors. These policies and procedures were developed to meet regulatory requirements while minimizing administrative burdens.

These policies and procedures are to be used in determining employee/employer relationships and in procuring and paying for consulting services. Vanderbilt may incur fines and penalties by the IRS if found to be out of compliance with these policies. The IRS has made clear its
heightened level of attention to consulting arrangements. If someone has been paid as a consultant who in fact should have been classified as an employee, Vanderbilt will be liable for FICA and federal withholding taxes on the applicable payments, in addition to any interest and penalties which may apply.

The Human Resources department administers this policy for the university. Procurement Services processes purchase requisitions and Professional Service Agreements submitted by departments in accordance with this policy. All policy documentation and process instructions are located here: Consultants & Independent Contractors Policy & Procedures

The Vanderbilt Professional Services Agreement (PSA) should be used in place of outside consultant contracts whenever possible for most consultant engagements. Contact Procurement Services for the latest version of the template. Purchase order requisitions are submitted using the Professional Services template in eProcurement.

13.6 Forms

There are four primary sources for operational forms at Vanderbilt University:

1. Downloadable Forms produced by various VU departments are available from the Forms Locator web site: Forms Locator
2. Department Specific forms – These are very specific application forms only available directly from a specific department, usually from their website.

13.7 Facility Rentals and Leases

Departments considering renting space from outside parties for one-time events or on a short term basis are strongly encouraged to consult with Procurement Services prior to entering into any space or facility rental agreement. We will provide you with the appropriate contract template for space rentals.

Longer term leases of off-campus real estate must be reviewed with the university Real Estate office and Procurement Services. Signature authority for real estate leases is documented in the Delegation of Authority Policy.

13.8 Performing Artist / Guest Speaker Contracts

Procurement Services has standard contracts for the hiring of performing artists or guest speakers. If you plan to hire performing artists or speakers for a Vanderbilt engagement, please contact Procurement Services first to request the appropriate contract template.

13.9 Research Animal Purchases

The Division of Animal Care (DAC) is the service core of the Office of Research that provides procurement, husbandry, and healthcare for experimental animals, as well as scientific/technical support for VU researchers.

The Division of Animal Care is charged with the responsibility for managing and approving all requisitions for research animal purchases. Procurement Services has made special arrangements with the Division of Animal Care to enable these purchases.

For weekend, holiday and after-hours emergencies, contact the DAC by calling the numbers posted near the phones located in each facility or dialing 615-322-2231 and listening to the message to identify the appropriate individual to call. Office hours are 7:30am-4:30pm Monday-Friday. The following link will take you to a password protected home page: Animal Care Division
13.10 Controlled Substances

Application must be submitted for licensing to the United States Drug Enforcement Agency by appropriate individuals within a department wishing to buy controlled substances for use in university sponsored projects. The DEA number must appear on each purchase order released in order to obtain delivery.

The procurement, distribution and documentation of controlled substances used in patient care are vested with the VUMC Hospital Pharmacy. Operating under an annual renewable special license, the Pharmacy may issue controlled substances only to individuals with prescriptions for medical purposes or other individuals having DEA license numbers. VUMC Pharmacy

13.11 Radioactive Materials

All radioactive material orders are placed and received by Vanderbilt Environmental Health & Safety.

http://www.safety.vanderbilt.edu/

Requisitions from university departments and laboratories for the purchase of radioactive materials must be sent directly to VEHS following their prescribed procedures.

http://www.safety.vanderbilt.edu/rad/

14.0 Vehicle Acquisition & Licensing Process

14.1 Managed Vehicle Fleet program

Vanderbilt University in partnership with Enterprise Fleet Management has instituted a new program to better manage the selection, acquisition, use, maintenance, licensing and disposal of motor vehicles. This program applies to all passenger cars, pickups and vans. It does not apply to motorcycles, buses, golf carts and other off road or specialty vehicles.

Under this program, Vanderbilt no longer purchases vehicles but instead leases vehicles through an open-ended lease program. With an open-ended lease, there is no restriction on mileage over the term of the lease and there are options to end the lease early if required.

Working with Enterprise Fleet Management, the Vanderbilt Vehicle Fleet program defines the authorized methods to:

- Acquire a vehicle
- Maintain a vehicle
- Dispose of a vehicle

For more details about the program and governance, please refer to the policies and procedures located at the Vehicle Fleet Management website.

14.2 Vehicle Purchases
With the deployment of the new Fleet Management program, departments do not have the option to purchase vehicles. Vehicle titles and all sales documentation for existing Vanderbilt-owned vehicles are retained by Procurement Services.

**14.3 Alternative Transportation**

Departments with very infrequent transportation needs should consider using the university’s Zip Car or Enterprise CarShare programs or conventional car rentals in lieu of leasing vehicles. Information on these car sharing and rental programs and other alternative transportation services are available at VU Traffic & Parking Alternative Transportation and the Fleet Management program website.

**14.4 Vehicle License Renewals**

All vehicles (including leased and owned) are required to have their licenses renewed annually no later than the end of the month in which the vehicle was originally licensed. License renewals must have a valid Vehicle Emissions Inspection Certificate. Departments are responsible for their vehicle emissions testing (see below). **NO GRACE PERIOD IS OFFERED FOR COMMERCIAL LICENSE RENEWALS.**

Procurement Services is responsible for processing all new vehicle licenses and license renewals. Email notices for license plate renewals are sent to the department contact of record 60 and 30 days prior to the expiration date of the license. If a license is not to be renewed, Procurement Services should be notified prior to the expiration date. Procurement Services should be notified if the department’s designated contact changes. In some cases, the cost of the license may be charged to a restricted center. It is the department's responsibility to inform Procurement Services if the restricted center has expired or changed.

**14.5 Disposal of Vehicles**

Disposal of all university owned vehicles must be coordinated through Procurement Services to insure proper completion of title documents. All owned vehicles slated for disposal are turned over to Enterprise Fleet Management for sale at auction. Departments disposing of a vehicle should complete a Property Transmittal Form (PTF) and submit the form to Procurement Services. Procurement then informs Enterprise of the vehicle to be sold. The department contact listed on the PTF will be contacted by Enterprise to schedule the vehicle pick up. Once the vehicle has been sold at auction, Enterprise confirms the details of the sale to Procurement. Procurement then completes the PTF and forwards it to Finance. The proceeds of the sale (less the auction processing fee) are credited to a central university account.

**14.6 Emissions Testing**

Vanderbilt Plant Operations operates the Vehicle Emissions program for all university central and Medical Center operated vehicles. Program details are posted at their web site:

**VU Plant Operations Vehicle Program**

Appointments for emissions inspections may be made by calling 322-2622, 4-9675 or 3-9675 at the Vanderbilt garage. The garage is located at 625 Chestnut Street and is open Monday-Friday 7:30 - 11:30am and 12:30-4:30pm. The emissions testing technician will process the documentation and send it to Procurement Services. Procurement Services will obtain the renewal stickers/plates and notify your office. License stickers or plates may be picked up at Procurement Services, Baker Building Suite 1110.
For Vanderbilt licensed vehicles, the ORIGINAL Vehicle Emissions Inspection Certificate must be received in Procurement Services before the license can be renewed. The certificate must be received no later than 10 working days prior to the Expiration Date to insure the license is renewed.

14.7 Traffic and Parking Violations
Vanderbilt University faculty and staff are personally responsible for settling all traffic and parking violations acquired while operating a Vanderbilt owned or leased vehicle. Vanderbilt University does not have any responsibility for traffic or parking tickets. The cost of tickets and fines are not reimbursable expenses.

15.0 International Shipments & Customs Brokers

15.1 What is a Customs Broker?
Customs brokerage is a profession that involves the 'clearing' of goods through customs barriers for importers and exporters. This involves the preparation of documents and/or electronic submissions, the calculation (and usually the payment) on behalf of the client of taxes, duties and excises, and facilitating communication between the importer/ exporter and governmental authorities.

Customs brokers in the USA will often prepare and submit documentation to notify or obtain the clearance from other government agencies such as the Food and Drug Administration (FDA), the United States Department of Agriculture (USDA), the Fish and Wildlife Service, and many others. Customs brokers need to be familiar with the Tariff Schedule, the list of duty rates for imported items, and the regulations governing importations found in the Code of Federal Regulations volume 19, known as 19 CFR. Knowing the requirements of each type of import can avoid costly delays or seizure of the merchandise.

Customs brokers normally arrange the transshipment or local delivery of cleared merchandise through relationships with trucking companies and others.

Customs brokers are not government employees and should not be confused with Customs Agents.

15.2 Why Use a Customs Broker?
Few organizations have the human or financial resources to keep pace with the constant regulatory and technological changes throughout the world which are specific to each country involved in the international shipment of goods. A Customs Broker's job is to ensure that its clients' shipments move seamlessly across the border and reach their destination on time, adhering to customs laws and regulations. If there's a problem, your customs broker will work to get it rectified, so your goods can be released from customs and sent on to their destinations.

15.3 When to use a Customs Broker
If an item is valued at up to $1,250, it can be imported under an "informal entry" and a customs broker may not be necessary. If the item is over $1,250 in value, then formal entry is required.

You should always use a customs broker if the items are regulated, such as drugs, chemicals, biological products, etc. You should also use a customs broker whenever time is of the essence and you think there is a chance that customs may delay your delivery.
15 Difficult to Import Products:
1. aerospace products
2. animals (live)
3. animal products (nonfood)
4. beverages
5. chemicals
6. combustibles
7. cosmetics
8. drugs
9. explosives
10. foods
11. radioactive materials
12. radiation-producing products
13. radio frequency devices
14. used merchandise
15. vehicles

20 Easy to Import Products
1. artwork
2. brushes
3. crafts
4. flowers (artificial)
5. gems and gemstones
6. glass and glass products
7. household appliances (electronic or mechanical)
8. jewelry
9. leather goods (not from endangered species)
10. lighting fixtures
11. metals (base)
12. musical equipments
13. optics and optical products
14. paper and paper products
15. pearls
16. plastics and plastic products
17. rubber and rubber products
18. saddles and related products
19. sporting goods
20. tools (hand implements, utensils, machine tools)

Commonly Prohibited Items
1. food products raised or processed in pest-invested or disease-ridden regions
2. products derived from endangered species if the country is a member of the Convention on International Trade in Endangered Species (CITES)
3. products that violate intellectual or industrial rights laws
4. materials considered pornographic
5. national treasures, including archaeological finds

15.4 Approved Customs Brokers

We now have two options for using customs brokerage services:
1. **V. Alexander & Company, Inc.** – Use for all shipments of any size or weight. V. Alexander’s has serviced Vanderbilt for 20 years, providing local, dedicated support. They charge a clearance fee of $150, plus other duties and costs.

2. **U.P.S – United Parcel Service** offers complete customs brokerage services. If you ship with UPS, there is no charge for customs clearance as it is included with the international shipping service. The cost of other duties, fees or any bonds will be passed through to the user.

**V. Alexander & Company, Inc.**

V. Alexander has been the primary customs broker for Vanderbilt for almost 20 years. They are familiar with our operations and needs and we have an established Power of Attorney agreement in place for them to act as our agent in these matters. [www.valexander.com](http://www.valexander.com)

V. Alexander provides customs brokerage as well as international freight forwarding services including ocean, air and intermodal.

**Fees (V. Alexander charges)**

<table>
<thead>
<tr>
<th>Service</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customs clearance</td>
<td>$150.00</td>
</tr>
<tr>
<td>FCC Fee (if needed)</td>
<td>$20.00</td>
</tr>
<tr>
<td>FDA fee (if needed)</td>
<td>$20.00</td>
</tr>
</tbody>
</table>

**Customs Duties** – The United States Customs Service charges Duties on all imported goods. The amount of the Duty charged is based upon the kind and quantity of goods being imported.

**Using V. Alexander**

Before the shipment is made, contact Teresa Hudson at V. Alexander (885-0020, ext 467). She can provide instructions that will help to optimize efficiency in getting the delivery made, help to control costs and provide visibility for the shipment.

When the shipment is made:

1. Mark the documents as noted below
2. Have the shipper notify V. Alexander when the shipment departs the point of origin

**Air Shipments**

One full set of original Customs documents must accompany the shipment and be emailed or faxed to the Notify Party (V. Alexander) address below. The document package should include an original air waybill, commercial invoice, packing list and certificate of origin (if applicable). All air waybills should be prepared as follows:

**Consignee:** VANDERBILT UNIVERSITY  
(Specify Department, Attn. Party, phone number & delivery address)

**Notify Party:** V. Alexander & Co., Inc.  
22 Century Blvd., Suite 510  
Nashville, TN 37214  
Ph: (615) 885-0020  Fax: (615) 885-1465  
Email: thudson@valexander.com
Airport of Destination: Nashville, TN

Document Flow: One set of Customs documents (in English) is to be emailed or faxed to the Vanderbilt Purchasing Agent and to V. Alexander. The document package should include an original ocean bill of lading, commercial invoice, packing list and certificate of origin (if applicable).

Ocean Shipments

Ocean bills of lading should be prepared as follows:

Consignee: VANDERBILT UNIVERSITY
(Specify your Department, Attn. Party, phone number & delivery address)

Notify Party: V. Alexander & Co., Inc.
22 Century Blvd., Suite 510
Nashville, TN
Ph: (615) 885-0020 Fax: (615) 885-1465
Email: thudson@valexander.com

U.S. Port Of Arrival: (This may vary by supplier shipping the product. Please consult Procurement Services for advice.)

Document Flow: One set of Customs documents (in English) is to be emailed or faxed to the buyer and to V. Alexander. The document package should include an original ocean bill of lading, commercial invoice, packing list and certificate of origin (if applicable).

Federal Express (FedEx)

Fed Ex will provide customs brokerage services on international shipments at no additional charge.

Fed Ex will NOT be responsible for any duties, tariffs, or other customs fees. Only their services as a broker are provided without additional cost. They will pass through to the shipper any charges for duties, tariffs, or other customs fees.

If you can use Fed Ex for your shipment, this is the least costly method and it still provides the services of a customs broker.

Fed Ex customs brokerage services can help speed your shipments through customs.

- Comprehensive services in the U.S. and Canada and at the U.S./Canada and U.S./Mexico borders
  Over 185 licensed U.S. Customs brokers
  89 qualified persons, customs specialists and professionals in Canada
  Management of imports and exports via land, sea, and air
- Duty and tax calculation
- Customs bonds
- Protest preparation and filing
- Follow-up on liquidation issues
- Visibility of imports and exports via My Global Trade Data
- Mexico customs brokerage coordination
- Notification of changes in duty and tax information worldwide
- State-of-the-art duty drawback program:
  Fully automated system expedites refund claims
  Dedicated team provides all drawback and related services
  System-generated management reports track imports, exports, and past claims

FedEx Trade Networks is your one-stop-shop for customs brokerage needs from classification, to clearance and post-entry services.

For more information, contact FedEx Trade Networks.

Reference: Fedex customs brokerage

15.5 Standard Customs Documentation

Required for all international shipments using customs brokers

At entry, a customs official will require the importer to present documents describing the goods and indicating that all entry requirements have been met. In general, if import documents have not already been filed, importers are allowed a certain amount of time to prepare and present the proper documentation. Although these documents differ from country to country, the following are fairly standard.

**Application for entry:** Typically an importer is required to file a brief form to inform the customs authority about the importer's identity and the type and quantity of goods being imported.

**Invoice:** Nearly every country requires some form of commercial invoice, or a pro forma invoice. The commercial invoice is usually fairly detailed, describing the products being imported (such as name, type, classification, quantity, grade, value, markings, labels, packaging) as well as certain aspects of the transaction (such as price per unit and total price).

**Bill of lading or air waybill:** An international carrier usually issues this document to the shipper. It sets forth the conditions of transport and serves as a receipt and evidence of ownership for the goods.

**Packing list:** Shippers commonly enclose or attach a list naming the goods and quantities included.

**Declarations or certificates:** Various declarations or certificates may be required as proof of compliance with import requirements. For example, certificates or declarations may be needed to show ownership, consulate approval, government authorization, quality control, country of origin, treatment for pest infestation, sanitary production, quarantine compliance, and inspection.

**Bond or other guarantee:** In some countries, customs authorities may agree to release goods for entry into the country before the importer has paid all assessed amounts, provided that the importer posts a bond or other guarantee sufficient to cover the amount owed.
16.0 Travel Program

16.1 Travel Policy

Disbursement Services administers the Travel Policy for the university. The details of the policy and programs are located at the Disbursement Services website: Travel Policy

16.2 Travel Services

The Vanderbilt Travel website presents all travel related services and programs now available to all Vanderbilt departments including the Concur online travel booking and expense management system. Our approved travel agency CTM Travel http://us.travelctm.com/ oversees VU programs for airlines, hotels, rental car companies, and ground transportation services. Information on meeting/event planning and links to internal and external travel-related resources are also available. Departments are strongly encouraged to book all travel services via this portal to take advantage of the discounted rates for airlines, hotels and car rentals. Use of the authorized agency also provides Procurement Services with travel statistics that are useful in our contract negotiations with travel service providers.