

Vanderbilt Travel
October 2019 - Airfare Price Testing
 Testing Session, October 29, 1:00pm - 2:30pm

	Domestic Flights				International Flights	
<i>Date / Time</i>	Nov 19, 10:10am	Nov 13, 1:00pm	Nov 7, 10:00am	Dec 8, 7:00am	April 15 6:45pm/11:25pm	Dec 8, 7:10pm /2:20pm
<i>City Pair</i>	Washington(DCA)	Phoenix (PHX)	Boston (BOS)	San Francisco (SFO)	SYDNEY (SYD)	Marseille (MRS)
<i>Airline</i>	Southwest #652	Southwest #2494	Delta #6079	United #5906/769	American #2202 /73	British Airways #222 /368
<i>Date / Time</i>	Nov 21, 4:50pm	Nov 16, 4:45pm	Nov 10, 3:59pm	Dec 11, 1:13pm	April 29 12:35pm/2:30pm	Dec 22, 7:00am/1:25pm
<i>Airline</i>	Southwest #482	Southwest #3856	Delta #6110	United #1615/687	American #7434/371	British Airways #371/223
<i>Class of Service</i>	Anytime	Wanna Get Away	Economy	Economy	Economy/Prem Economy	Premium Economy / Economy
Expedia	A	A	\$341.60	\$446.00	\$2,829.00	\$1,643.00
Kayak	\$721.96	\$321.96	\$341.60	\$446.00	\$2,829.00	\$1,643.00
Google Flights	B	B	\$342.00	\$446.00	\$2,829.00	\$1,643.00
Major Airline	\$721.96	\$321.96	\$341.60	\$446.00	\$2,829.00	\$1,643.00
Concur	\$652.62	\$321.96	\$329.82	\$446.00	\$2,828.55	\$1,642.85
World Travel	\$652.62	\$321.96	\$329.82	\$446.00	\$2,828.55	\$1,642.85

Legend:

A - Southwest flights do not reflect in Expedia and Orbitz.

B - Unable to price flights in Expedia and Google Flights. Flights not available.

Green = In-program pricing met or beat external competition.

Red = In-program pricing more expensive than external competition.

Grey = could not obtain apples-to-apples flight comparison.

Note: Flight itineraries used in this exercise were booked by Vanderbilt faculty, staff and students in October 2019.

Conclusion: All in-program pricing met or beat external competition.

Vanderbilt Travel

September 2019 - Airfare Price Testing

Testing Session, September 25, 3:00pm - 4:30pm

	Domestic Flights				International Flights	
<i>Date / Time</i>	Nov 12, 4:55pm	Oct 19, 10:25am	Nov 1, 12:25pm	Oct 1, 1:17pm	Dec 23 7:15pm/9:10pm	Dec 7, 2:59pm / 10:25pm
<i>City Pair</i>	Minneapolis (MSP)	Denver (DEN)	Chicago (ORD)	Miami (MIA)	Tel Aviv (TLV)	Santiago (SCL)
<i>Airline</i>	Southwest #2377	Southwest #4442	United #793	American #2625	British Airways #222 / #163	Delta #1676 / #147
<i>Date / Time</i>	Nov 14, 4:20pm	Oct 22, 3:40 pm	Nov 3, 3:35pm	Oct 5, 11:01am	Jan 15 6:20am/12:10pm/6:35pm	Dec 16, 9:50pm/8:12am
<i>Airline</i>	Southwest #2427	Southwest #942	United #2212	American #2625	British Airways #162/#295/#4712	Delta #146 / #458
<i>Class of Service</i>	Wanna Get Away	Anytime	Economy	Economy	Economy	Comfort Plus
Expedia	A	A	\$287.60	\$396.50	\$1,210.74	\$1,859.63
Kayak	\$207.96	\$943.96	\$287.60	\$396.50	\$1,210.74	\$1,859.63
Google Flights	B	B	\$288.00	\$396.00	\$1,210.74	\$1,859.63
Major Airline	\$207.96	\$943.96	\$287.60	\$396.00	\$1,210.74	\$1,859.63
Concur	\$207.96	\$852.42	\$287.60	\$388.26	\$1,210.74	\$1,859.63
World Travel	\$207.96	\$852.42	\$287.60	\$388.26	\$1,210.74	\$1,859.63

Legend:

A - Southwest flights do not reflect in Expedia and Orbitz.

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Conclusion: All in-program pricing met or beat external competition.

Vanderbilt Travel

August 2019 - Airfare Price Testing

Testing Session, August 28, 10:00am - 11:00am

	Domestic Flights				International Flights	
<i>Date / Time</i>	Sept 19, 8:35pm	Oct 3, 8:30am	Sept 11, 9:45am	Sept 22, 8:45am	Sept 8 4:40pm/10:45pmpm	Sept 22, 10:52am / 6:10pm
<i>City Pair</i>	Tampa (TPA)	Columbus (CMH)	Charlotte (CLT)	Seattle (SEA)	Sydney (SYD)	Dusseldorf (DUS)
<i>Airline</i>	Southwest #777	Southwest #2421	American #974	Delta #2692/2376	United #1438 / 101	Delta #1066 / #90
<i>Date / Time</i>	Sept 20, 12:15pm	Oct 4, 6:05 pm	Sept 14, 5:58pm	Sept 25, 9:50am	Sept 23 10:30am/11:15am	Oct 24, 10:35am/4:44pm
<i>Airline</i>	Southwest #1375	Southwest #711	American #449	Delta #2446/878	United #870 / 1830	Delta #91 / #2176
<i>Class of Service</i>	Wanna Get Away	Anytime	Economy	Comfort Plus	Economy	Economy
Expedia	A	A	\$324.10	\$1,007.00	\$1,607.00	\$997.00
Kayak	\$425.96	\$591.96	\$324.10	\$1,007.00	\$1,607.00	\$997.00
Google Flights	A	A	\$325.00	\$1,007.00	\$1,607.00	\$997.00
Major Airline	\$425.96	\$591.96	\$325.00	\$1,007.00	\$1,607.00	\$996.43
Concur	\$411.62	\$591.96	\$320.46	\$813.24	\$1,606.43	\$996.43
World Travel	\$411.62	\$591.96	\$320.46	\$813.24	\$1,606.43	\$996.43

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